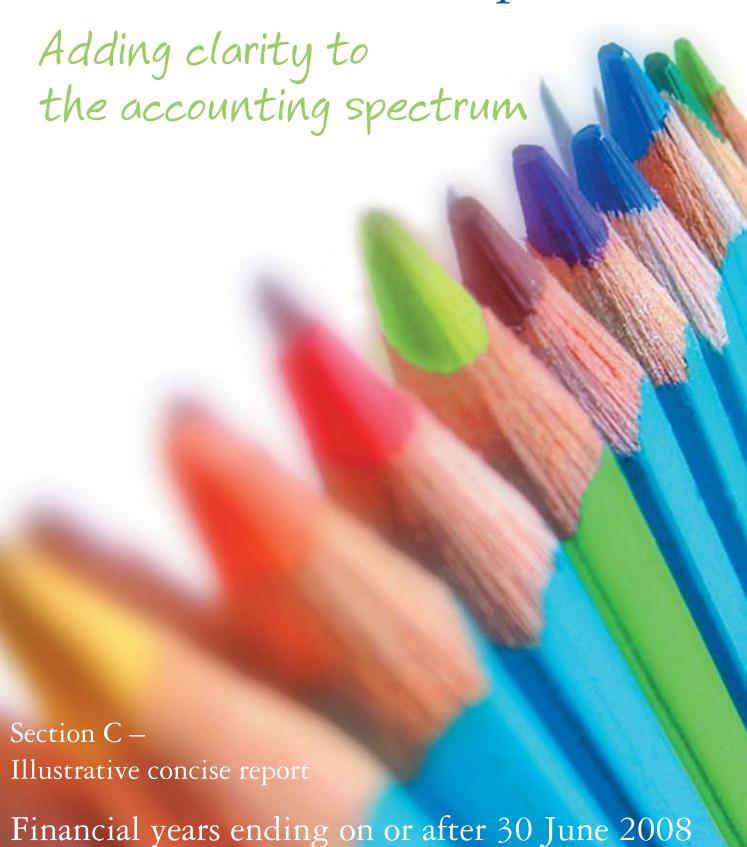
# Deloitte.

# Illustrative Annual Reports



# Technical expertise at your fingertips

At Deloitte, our Assurance & Advisory Services division includes a national team of specialists whose role is to assist clients by providing guidance and advice on Australian and International Accounting Standards, the Corporations Act 2001, and ASIC and ASX releases relating to external reporting. Our accounting technical team identifies, analyses and explains the major developments in financial reporting affecting today's reporting obligations and shaping tomorrow's annual reports.

The Australian accounting technical team is recognised as one of only a handful of Deloitte IFRS Centres of Excellence which provide technical input on accounting interpretations developed by our Global firm. As a Deloitte IFRS Centre of Excellence and a member of the Deloitte Global IFRS Leadership Team, which includes representatives from the United Kingdom, United States of America, France, South Africa, Denmark, Hong Kong and Australia, the Australian team has direct access to the most up-to-date global information regarding accounting developments.

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The team is committed to the continual improvement of your financial reporting knowledge through timely communications advising of developments in financial reporting, and the issue of thought leadership publications.

Take advantage of the technical expertise Deloitte can offer.

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## About the concise report

## **Purpose**

This concise report has been designed by Deloitte Touche Tohmatsu to assist users with the preparation of **concise reports** for a **consolidated entity** in accordance with:

- Provisions of the Corporations Act 2001;
- Accounting Standard AASB 1039 'Concise Financial Reports';
- Other requirements and guidelines current as at the date of issue, including Australian Stock Exchange ('ASX') Listing Rules and Australian Securities and Investments Commission ('ASIC') Class Orders, Regulatory Guides and Media Releases.

Note, Elucidation Limited is assumed to have transitioned to the Australian equivalents to IFRS in June 2006, and accordingly, is not a first-time adopter of A-IFRS.

This section of the Illustrative annual reports is not designed to meet specific needs of specialised industries. Rather, it is intended to meet the needs of the vast majority of entities in complying with the concise reporting requirements of the Corporations Act 2001. Inquiries regarding specialised industries (e.g. life insurance companies, credit unions, etc.) should be directed to an industry specialist in your nearest Deloitte Touche Tohmatsu office.

#### Source references

References to the relevant requirements are provided in the left hand column of each page of this section. Where doubt exists as to the appropriate treatment, examination of the source of the disclosure requirement is recommended.

Abbreviations used in this section are as follows:

s. Section of the Corporations Act 2001

Reg Regulation of the Corporations Regulations 2001

AASB Accounting Standard issued by the Australian Accounting Standards Board

ASA Australian Auditing Standard issued by the Auditing and Assurance Standards Board

ASIC-CO Australian Securities and Investments Commission Class Order issued pursuant to s.341(1) of the

Corporations Act 2001

ASIC-RG Australian Securities and Investments Commission Regulatory Guide

ASX Australian Stock Exchange Limited Listing Rule

# Format of the concise report

#### Content of a concise report

s.314(2)

A concise report for a financial year consists of:

- (a) a concise financial report prepared in accordance with AASB 1039 'Concise Financial Reports';
- (b) the directors' report;
- (c) an audit report;
- (d) a copy of any qualification and of any statements included in the emphasis of matter section of the auditor's report on the financial report; and
- (e) a statement that the report is a concise financial report and a full financial report and auditor's report will be sent to any member free of charge on request.

ASIC-CO 98/2395

Where information required by s.298(1)(c) (auditors' independence declaration), s.299(1A) (information to give a true and fair view), s.299 (general information about operations and activities) or s.299A (information about the entity's operations, financial position, business strategies and future prospects) has been transferred out of the directors' report into a document forming part of the annual report, the concise report must include the documents that contain this information.

#### **Financial statements**

AASB1039.5.1

A concise financial report shall include the following financial statements:

- (a) an income statement for the annual reporting period;
- (b) a balance sheet as at the end of the annual reporting period;
- (c) a cash flow statement for the annual reporting period; and
- (d) a statement of changes in equity (or statement of recognised income and expense) for the annual reporting period.

The Corporations Act 2001 does not require the concise financial report to include a directors' declaration. However, to be consistent with the preparation of the full financial report the preparation of a directors' declaration is encouraged.

AASB1039.1.2, 1.2.1

Where an entity is the parent of a group, AASB 1039 applies to the consolidated financial statements of the entity and the notes to those statements, and does not require that parent financial information be provided. Where parent financial information is provided in addition to consolidated financial information, the parent financial information is also subject to the requirements of AASB 1039. Each financial statement in the concise financial report shall be presented as it is in the full financial report, in accordance with Accounting Standards, except for the omission of cross-references to notes

AASB1039.5.2

to the financial statements in the full financial report.

The financial statements of entities other than listed companies shall be accompanied by discussion and analysis to assist the understanding of members.

AASB1039.5.3

#### Comparative information

AASB1039.8.1

Information for the preceding corresponding reporting period which corresponds to the disclosures made in accordance with AASB 1039 for the current reporting period shall be disclosed except when comparative information is not required to be disclosed in the financial report.

#### **Definitions**

AASB1039.9.1

The technical terms referred to in AASB 1039 have the same meaning as in the relevant Accounting Standards applied in the preparation of the full financial report for the current reporting period.

#### **Directors' report**

The directors' report in the concise financial report shall be the same as that in the annual financial report, except that references to notes in the full financial report shall be omitted.

ASIC-CO 98/2395

Where information has been transferred out of the directors' report as permitted by ASIC Class Order 98/2395, the page references in the directors' report must be updated as necessary.

# **Elucidation Limited**

ACN 123 456 789

Concise report for the financial year ended 30 June 2008

The concise financial report is an extract from the full financial report of Elucidation Limited. The financial statements and specific disclosures included in the concise financial report have been derived from the full financial report of Elucidation Limited, and cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the Group as the full financial report.

Further financial information can be obtained from Elucidation Limited's full financial report, a copy of which, including the independent auditor's report, is available to all shareholders, and will be sent to shareholders without charge on request.

Source references: AASB1039.7.1, s.314(2)(e)

## Directors' report

ASIC-CO 98/2395

The directors' report included in the concise report shall be identical to the directors' report presented together with the full financial report of an entity. Cross references shall be updated where necessary to identify the location of information transferred out of the directors' report as permitted by ASIC-CO 98/2395.

s.1308(7)

Where the directors' report contains information in addition to that required by the Corporations Act 2001, the information will be regarded as part of the directors' report for the purposes of s.1308 'False or misleading statements'.

# s.300(2)

Transfer of information from the directors' report into another document forming part of the annual report

ASIC-CO 98/2395

Information disclosed by s.300 need not be included in the directors' report where such information is disclosed in the financial report.

Information required by s.298(1)(c), s.298(1A), s.299 to s.300 (other than s.300(11B) and (11C)

insofar as those sections require certain information to be included in the directors' report or in the financial report pursuant to s.300(2)) may be transferred to a document attached to the directors' report and financial report where a clear cross reference to the pages containing the excluded information exists and certain conditions are satisfied. The information required by s.298(1)(c), s.298(1A), s.299 and s.299A may not be transferred into the financial report.

Where information is transferred into the financial report it will be subject to audit.

ASIC-CO 98/2395

Where information required by s.298(1)(c) (auditors' independence declaration), s.299(1A) (information to give a true and fair view), s.299 (general information about operations and activities) or s.299A (information about the entity's operations, financial position, business strategies and future prospects) has been transferred out of the directors' report into a document forming part of the annual report, the concise report must include the documents that contain this information.

The directors of Elucidation Limited submit herewith the annual financial report of the company for the financial year ended 30 June 2008. In order to comply with the provisions of the Corporations Act 2001, the directors report as follows:

# Information about the directors and senior management

s.300(1)(c), s.300(10)(a) The names and particulars of the directors of the company during or since the end of the financial year are:

| Name [all entities] | Particulars [public companies only]   |
|---------------------|---|
| Mr C.J. Chambers    | Chairman, Chartered Accountant, joined the Board in 1999 in a non-executive capacity and is a non-executive director of the ultimate holding company, ELC Ultimate Limited. Mr C.J. Chambers is also a director of Eastwood Limited. He is a member of the audit committee and the risk management committee. |
| Mr P.H. Taylor      | Chief Executive Officer, joined the Board in 1996. Mr P.H. Taylor was previously the CEO at a large manufacturing company.  |
| Ms F.R. Ridley      | Chartered Accountant, joined the Board in 2005 in a non-executive capacity. Ms F.R. Ridley is a member of the nomination and remuneration committee, and of the audit committee.  |
| Mr A.K. Black       | Industrial Engineer, joined the Board in July 2008. He previously held various senior management positions in manufacturing and wholesale companies.  |
| Mr B.M. Stavrinidis | Director of Merchant Bank Limited, joined the Board in 2004 in a non-executive capacity. Mr B.M. Stavrinidis is a member of the nomination and remuneration committee, the audit committee, and the risk management committee.  |
| Mr W.K. Flinders    | Practicing Solicitor, joined the Board in 2001 in a non-executive capacity and resigned on during the year. Mr W.K. Flinders was a member of the nomination and remuneration committee until his resignation.   |
| Ms S.M. Saunders    | Practicing Solicitor, joined the Board in 2007 in a non-executive capacity and resigned after year end. Ms S.M. Saunders was a member of the nomination and remuneration committee and the risk management committee until her resignation.   |

s.300(1)(c)

The above named directors held office during the whole of the financial year and since the end of the financial year except for:

- Mr W.K. Flinders resigned 20 July 2007
- Ms S.M. Saunders appointed 1 August 2007, resigned 30 July 2008
- Mr A.K. Black appointed 21 July 2008

s.300(10)(a) s.300(10) Particulars include each director's qualifications, experience and special responsibilities.

Disclosure of directors' particulars is not required for a public company which is a wholly-owned controlled entity of another company.

#### Directorships of other listed companies [listed companies only]

s.300(11)(e) Directorships of other listed companies held by directors in the 3 years immediately before the end of the financial year are as follows:

Name Company Period of directorship

Mr C.J. Chambers Eastwood Limited Since 2006

Yarwood Limited 2005 – 2007

#### Former partners of the audit firm

#### s.300(1)(ca)

The directors' report must disclose the name of each person who:

- is an officer of the company, registered scheme or disclosing entity at any time during the year;
- was a partner in an audit firm, or a director of an audit company, that is an auditor of the company, disclosing entity or registered scheme for the year; and
- was such a partner or director at a time when the audit firm or the audit company undertook an audit of the company, disclosing entity or registered scheme.

#### Directors' shareholdings [listed companies only]

s.300(11)(a), (b), (c)

The following table sets out each director's relevant interest in shares, debentures, and rights or options in shares or debentures of the company or a related body corporate as at the date of this report.

|               |                            | Elucidation Limited                                       |        |  |  |  |  |  |
|---------------|----------------------------|---|--------|--|--|--|--|--|
|               | Fully paid ordinary shares | Fully paid ordinary shares Share options Convertible note |        |  |  |  |  |  |
| Directors     | Number                     | Number  | Number |  |  |  |  |  |
| C.J. Chambers | 5,000                      | -   | 3,000  |  |  |  |  |  |
| P.H. Taylor   | 50,000                     | 88,000  | 15,000 |  |  |  |  |  |
| A.K. Black    | 1,000                      | -   | _      |  |  |  |  |  |

s.608

s.608

Directors are considered to have a relevant interest where the director:

- (a) is the holder of the securities;
- (b) has power to exercise, or control the exercise of, a right to vote attached to the securities; or
- (c) has power to dispose of, or control the exercise of a power to dispose of, the securities.

It does not matter how remote the relevant interest is or how it arises. If two or more people can jointly exercise one of these powers, each of them is taken to have that power.

Refer s.608 and s.609 of the Corporations Act 2001 for more information about when a person has a relevant interest in a security.

Although s.300(11)(a)-(c) only requires relevant interests in shares, debentures, and rights or options in shares or debentures to be disclosed, where considered necessary (i.e., to satisfy the information needs of the likely users of the financial report), directors may consider disclosing interests in other equity instruments.

s.300(11)(d)

s.608, s.609

For each director who is party to or entitled to a benefit under a contract that confers a right to call for or deliver shares in, or debentures of or interests in a registered scheme made available by the company or a related body corporate, disclosure should be made of such contracts.

#### Remuneration of directors and senior management

Information about the remuneration of directors and senior management is set out in the remuneration report of this directors' report, on pages C13 to C21.

#### Share options granted to directors and senior management

s.300(1)(d)

The directors' report should include details of options that are:

- (i) granted over unissued shares or unissued interests during or since the end of the financial vear; and
- (ii) granted to any of the directors or any of the 5 most highly remunerated officers of the company (other than the directors); and
- (iii) granted to them as part of their remuneration.

The disclosures required by s.300(1)(d) (illustrated on page C7), s.300(1)(e) and s.300(1)(f) cover:

- (a) options over unissued shares and interests of the company, registered scheme or disclosing entity; and
- (b) if consolidated financial statements are required options over unissued shares and interests of any controlled entity that is a company, registered scheme or disclosing entity.

s.300(3)

s.300(5)

The details of an option granted during or since the end of the financial year should include:

- (a) the identity of the company, registered scheme or disclosing entity granting the option;
- (b) the name of the person to whom the option is granted; and
- (c) the number and class of shares or interests over which the option is granted.

s.300(1)(d), s.300(5)

During and since the end of the financial year an aggregate 140,870 share options were granted to the following directors and to the five highest remunerated officers of the company as part of their remuneration:

| Directors and senior management | Number of options granted | Issuing entity      | Number of ordinary shares under option |
|---------------------------------|---------------------------|---------------------|--|
| P.H. Taylor                     | 88,000                    | Elucidation Limited | 88,000                                 |
| T.L. Smith                      | 32,036                    | Elucidation Limited | 32,036                                 |
| W.L. Lee                        | 6,250                     | Elucidation Limited | 6,250                                  |
| L.J. Jackson                    | 6,250                     | Elucidation Limited | 6,250                                  |
| C.P. Daniels                    | 4,167                     | Elucidation Limited | 4,167                                  |
| N.W. Wright                     | 4,167                     | Elucidation Limited | 4,167                                  |

#### Company secretary [public companies only]

s.300(10)(d)

Mr A.B. Grey, Chartered Accountant, held the position of company secretary of Elucidation Limited at the end of the financial year. He joined Elucidation Limited in 2003 and previously held the company secretary position at a large manufacturing company. He is a member of the Chartered Institute of Company Secretaries in Australia.

s.300(10)

Disclosure of the company secretary's qualifications and experience is not required for a public company which is a wholly-owned controlled entity of another company.

#### Principal activities

s.299(1)(c)

The consolidated entity's principal activities in the course of the financial year were the manufacture of electronic equipment and leisure goods, and the construction and renovation of residential properties.

During the financial year the consolidated entity sold its toy business. During the year the board of directors decided to dispose of the bicycle business. Details of the planned disposal are contained in note 41 to the full financial report of Elucidation Limited.

#### **Review of operations**

s.299(1)(a), ASX4.10.17 The directors' report must contain a review of the consolidated entity's operations during the financial year and the results of those operations. The Corporations Act 2001 contains additional general requirements for listed public companies.

#### Additional requirements for listed public companies

s.299A(1), (2)

The directors' report for a company or disclosing entity that is a listed public company must also contain information that members of the company would reasonably require to make an informed assessment of:

- (a) the operations of the consolidated entity;
- (b) the financial position of the consolidated entity; and
- (c) the consolidated entity's business strategies and its prospects for future financial years.

s.299A(3)

The directors' report may omit material that would otherwise be included under s.299A(1)(c) concerning the consolidated entity's business strategies and prospects for future financial years, if it is likely to result in unreasonable prejudice to the consolidated entity or any entity (including the company or disclosing entity) that is part of the consolidated entity. If material is omitted, the report must say so.

ASX Guidance Note

In preparing this disclosure, entities may wish to refer to ASX Guidance Note 10 'Review of Operations and Activities: Listing Rule 4.10.17' or to the G100's 'Guide to Review of Operations and Financial Condition', which provide general guidance on the form and content of the consolidated entity's review of operations and the results of those operations, together with specific guidance on items which might be appropriately included in such a review.

Recommended contents of the review of operations include:

- (a) overview:
  - objectives of the consolidated entity and how they are achieved within the specific operating environment and industry within which the consolidated entity operates;
  - ii. performance and indicators used by management; and
  - iii. dynamics of the consolidated entity and the main opportunities and threats that may have a major effect on results regardless of whether they were significant in the period under review;

- (b) review of operations:
  - i. operating results of the consolidated entity by main business activity including a comparison to prior periods and any projections published by the company and its controlled entities. Consideration should be given to unusual or infrequent events or transactions, including material acquisitions or disposals, major sources of revenues and expenses, and changes in factors which affect the results; and
  - overall return attributable to shareholders in terms of dividends, and increase in shareholder funds. Consideration should be given to the company's distribution policy (including the extent of franking), other forms of shareholder returns, for example, dividend reinvestment plans or shareholder privileges, and movements in the company's share price;
- (c) details of investments for future performance, including the current and planned future level of capital expenditure, major projects and expected benefits;
- (d) review of financial conditions:
  - capital structure of the company including capital funding and treasury policies and objectives;
  - liquidity and funding as at year end including restrictions on funds transfer, covenants entered into and the maturity profile of borrowings;
  - iii. resources available to the consolidated entity not reflected in the balance sheet;
  - iv. cash generated from operations and other sources of cash flows during the period; and
  - impact of legislation and other external requirements having a material effect on the financial condition in the reporting period or expected to have a material effect on the financial condition in future periods; and
- (e) risk management and corporate governance practices.

#### Changes in state of affairs

s.299(1)(b)

During the financial year, the consolidated entity disposed of its toy business. The consolidated entity is also seeking to dispose of its bicycle business, in order to focus its operations towards the manufacture and distribution of electronic equipment and leisure goods as proposed and agreed at the company's last Annual General Meeting.

Other than the above, there was no significant change in the state of affairs of the consolidated entity during the financial year.

## Subsequent events

s.299(1)(d)

There has not been any matter or circumstance occurring subsequent to the end of the financial year that has significantly affected, or may significantly affect, the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in future financial years.

Otherwise, describe the matter(s) or circumstance(s).

## **Future developments**

s.299(1)(e), s.299(3)

Disclosure of information regarding likely developments in the operations of the consolidated entity in future financial years and the expected results of those operations is likely to result in unreasonable prejudice to the consolidated entity. Accordingly, this information has not been disclosed in this report.

s.299(1)(e), s.299(3)

Directors must bring likely developments in the operations of the consolidated entity in future financial years and the expected results of those operations to the attention of the users of the financial report. These disclosures are not required where they would result in unreasonable prejudice to the entity. The directors' report for a company or disclosing entity that is a listed public company must also contain information that members of the company would reasonably require to make an informed

assessment of the consolidated entity's prospects for future financial years

s.299A(1)(c), (2)

#### s.299(1)(f)

#### ASIC-RG 68

## **Environmental regulations**

If the consolidated entity's operations are subject to any particular and significant environmental regulation under a law of the Commonwealth or of a State or Territory, the directors' report should disclose details of the consolidated entity's performance in relation to the environmental regulation.

- The ASIC has provided the following guidance on completing environmental regulations disclosures:
   prima facie, the requirements would normally apply where an entity is licensed or otherwise subject to conditions for the purposes of environmental legislation or regulation;
- the requirements are not related specifically to financial disclosures (e.g. contingent liabilities and capital commitments) but relate to performance in relation to environmental regulation.
   Hence, accounting concepts of materiality in financial statements are not applicable;
- the information provided in the directors' report cannot be reduced or eliminated because information has been provided to a regulatory authority for the purposes of any environmental legislation; and
- the information provided in the director's report would normally be more general and less technical than information which an entity is required to provide in any compliance reports to an environmental regulator.

#### **Dividends**

s.300(1)(a)

s.300(1)(a)

s.300(1)(a)

s.300(1)(a)

s.300(1)(b)

AASB110.13

s.300(1)(f)

s.300(1)(e) s.300(3)

s.300(6)

In respect of the financial year ended 30 June 2007, as detailed in the directors' report for that financial year, a final dividend of 19.36 cents per share franked to 100% at 30% corporate income tax rate was paid to the holders of fully paid ordinary shares on 12 October 2007.

In respect of the financial year ended 30 June 2008, an interim dividend of 17.85 cents per share franked to 100% at 30% corporate income tax rate was paid to the holders of fully paid ordinary shares on 5 March 2008.

In respect of the financial year ended 30 June 2008, a dividend of 10.00 cents per share franked to 100% at 30% corporate income tax rate was paid to the holders of converting non-participating preference shares on 20 June 2008.

In respect of the financial year ended 30 June 2008, an interim dividend of 20.33 cents per share franked to 100% at 30% corporate income tax rate was paid to the holders of redeemable cumulative preference shares on 20 June 2008.

In respect of the financial year ended 30 June 2008, the directors recommend the payment of a final dividend of 26.31 cents per share franked to 100% at 30% corporate income tax rate to the holders of fully paid ordinary shares on 3 October 2008.

Where no dividends have been paid or declared since the start of the financial year, and/or the directors do not recommend the payment of a dividend in respect of the financial year, the directors' report should disclose that fact.

If dividends are declared (i.e. the dividends are appropriately authorised and no longer at the discretion of the entity) after the reporting date but before the financial report is authorised for issue, the dividends are not recognised as a liability at the reporting date because they do not meet the criteria of a present obligation in AASB 137 'Provisions, Contingent Liabilities and Contingent Assets'. Such dividends are disclosed in the notes to the financial report in accordance with AASB 101 'Presentation of Financial Statements'.

# Shares under option or issued on exercise of options

The directors' report should include details of:

- (a) shares or interests issued during or since the end of the financial year as a result of the exercise of an option over unissued shares or interests; and
- (b) unissued shares or interests under option as at the date of the directors' report.

The disclosures required by s.300(1)(d) (illustrated on page C7), s.300(1)(e) and s.300(1)(f) cover:

- (a) options over unissued shares and interests of the company, registered scheme or disclosing entity; and
- (b) if consolidated financial statements are required options over unissued shares and interests of any controlled entity that is a company, registered scheme or disclosing entity.

The details of unissued shares or interests under option should include:

- (a) the company, registered scheme or disclosing entity that will issue shares or interests when the options are exercised;
- (b) the number and classes of those shares or interests;
- (c) the issue price, or the method of determining the issue price, of those shares or interests;
- (d) the expiry date of the options; and
- (e) any rights that option holders have under the options to participate in any share issue or interest issue of the company, registered scheme or disclosing entity or of any other body corporate or registered scheme.

s.300(7)

The details of shares and interests issued as a result of the exercise of any option should include:

- the company, registered scheme or disclosing entity issuing the shares or interests;
- (b) the number of shares or interests issued;
- (c) if the company, registered scheme or disclosing entity has different classes of shares or interests, the class to which each of those shares or interests belongs;
- (d) the amount unpaid on each of those shares or interests; and
- (e) the amount paid, or agreed to be considered as paid, on each of those shares or interests.

s.300(1)(e), s.300(3), s.300(6) Details of unissued shares or interests under option as at the date of this report are:

| Issuing entity      | Number of<br>shares under option |          | Exercise price of option | Expiry date of options |
|---------------------|----------------------------------|----------|--------------------------|------------------------|
| Elucidation Limited | 136,000                          | Ordinary | \$1.00                   | 30 September 2008      |
| Elucidation Limited | 60,000                           | Ordinary | \$1.00 <sup>(a)</sup>    | 27 March 2009          |

(a) These share options can only be exercised once the share price of Elucidation Limited exceeds \$4.00.

The holders of these options do not have the right, by virtue of the option, to participate in any share issue or interest issue of the company or of any other body corporate or registered scheme.

s.300(1)(f), s.300(3), s.300(7) Details of shares or interests issued during or since the end of the financial year as a result of exercise of an option are:

|                     | Number of     |                 | Amount          | Amount           |
|---------------------|---------------|-----------------|-----------------|------------------|
| Issuing entity      | shares issued | Class of shares | paid for shares | unpaid on shares |
| Elucidation Limited | 314,000       | Ordinary        | \$1.00          | \$nil            |

#### Indemnification of officers and auditors

s.300(1)(g), s.300(8), s.300(9) During the financial year, the company paid a premium in respect of a contract insuring the directors of the company (as named above), the company secretary, Mr A.B. Grey, and all executive officers of the company and of any related body corporate against a liability incurred as such a director, secretary or executive officer to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium. The company has not otherwise, during or since the end of the financial year, except to the extent permitted by law, indemnified or agreed to indemnify an officer or auditor of the company or of any

related body corporate against a liability incurred as such an officer or auditor.

Where the company has not indemnified or agreed to indemnify an officer or auditor against a liability incurred, or paid an insurance premium in respect of a contract insuring against a liability incurred by an officer or auditor, the following disclosure is encouraged:

'During or since the end of the financial year the company has not indemnified or made a relevant agreement to indemnify an officer or auditor of the company or of any related body corporate against a liability incurred as such an officer or auditor. In addition, the company has not paid, or agreed to pay, a premium in respect of a contract insuring against a liability incurred by an officer or auditor.'

#### **Directors' meetings** [public companies only]

s.300(10)(b), (c)

The following table sets out the number of directors' meetings (including meetings of committees of directors) held during the financial year and the number of meetings attended by each director (while they were a director or committee member). During the financial year, 12 board meetings, 2 nomination and remuneration committee meetings, 4 audit committee meetings and 4 risk management committee meetings were held.

|                  | Board of directors |          | Nomination & remuneration committee A |          | Audit | committee |      | anagement<br>mmittee |
|------------------|--------------------|----------|---------------------------------------|----------|-------|-----------|------|----------------------|
| Directors        | Held               | Attended | Held                                  | Attended | Held  | Attended  | Held | Attended             |
| C.J. Chambers    | 12                 | 12       | -                                     | -        | 4     | 4         | 4    | 4                    |
| P.H. Taylor      | 12                 | 10       | -                                     | -        | -     | -         | -    | -                    |
| F.R. Ridley      | 12                 | 11       | 2                                     | 2        | 4     | 4         | -    | -                    |
| A.K. Black       | -                  | -        | -                                     | -        | -     | -         | -    | -                    |
| B.M. Stavrinidis | 12                 | 12       | 2                                     | 2        | 4     | 4         | 4    | 4                    |
| W.K. Flinders    | 1                  | 1        | 1                                     | 1        | -     | -         | -    | -                    |
| S.M. Saunders    | 10                 | 9        | 1                                     | 1        | -     | _         | 4    | 4                    |

s.300(10)

Disclosure of directors' meetings are not required for a public company which is a wholly-owned controlled entity of another company.

#### Registered schemes [registered schemes only]

s.300(12)

s.300(13)

The directors' report for a listed registered scheme should disclose the following details for each director of the company that is the responsible entity for the scheme:

- (a) their relevant interests in the scheme;
- (b) their rights or options over interests in the scheme; and
- (c) contracts to which the director is a party or under which the director is entitled to a benefit and that confer a right to call for or deliver interests in the scheme.

The directors' report for a registered scheme (whether listed or unlisted) should disclose details of:

- (a) the fees paid to the responsible entity and its associates out of scheme property during the financial year;
- (b) the number of interests in the scheme held by the responsible entity or its associates as at the end of the financial year;
- (c) interests in the scheme issued during the financial year;
- (d) withdrawals from the scheme during the financial year;
- (e) the value of the scheme's assets as at the end of the financial year, and the basis for the valuation; and
- (f) the number of interests in the scheme as at the end of the financial year.

## Proceedings on behalf of the company

s.300(14)

The directors' report should disclose, with respect to persons applying for leave under s.237 to bring, or intervene in, proceedings on behalf of the company, the applicant's name and a statement whether leave was granted.

s.300(15)

Where leave is granted under s.237, the directors' report should disclose the following details of any proceedings that a person has brought, or intervened in, on behalf of the company:

- (a) the person's name;
- (b) the names of the parties to the proceedings; and
- (c) sufficient information to enable members to understand the nature and status of the proceedings (including the cause of action and any orders made by the court).

#### Non-audit services [listed companies only]

s.300(2A), s.300(11B)(a)

s.300(11B)(b)

Details of amounts paid or payable to the auditor for non-audit services provided during the year by the auditor are outlined in note 47 to the full financial report.

The directors are satisfied that the provision of non-audit services, during the year, by the auditor (or by another person or firm on the auditor's behalf) is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

s.300(11B)(c)

The directors are of the opinion that the services as disclosed in note 47 to the full financial statements do not compromise the external auditor's independence, based on advice received from the Audit Committee, for the following reasons:

- all non-audit services have been reviewed and approved to ensure that they do not impact the integrity and objectivity of the auditor, and
- none of the services undermine the general principles relating to auditor independence as set
  out in Code of Conduct APES 110 Code of Ethics for Professional Accountants issued by the
  Accounting Professional & Ethical Standards Board, including reviewing or auditing the
  auditor's own work, acting in a management or decision-making capacity for the company,
  acting as advocate for the company or jointly sharing economic risks and rewards.

s.300(11D)

The statements under s.300(11B)(b) and (c) must be made in accordance with:

- (a) advice provided by the listed company's audit committee if the company has an audit committee; or
- (b) a resolution of the directors of the listed company if the company does not have an audit committee.

s.300(11E)

A statement is taken to be made in accordance with advice provided by the company's audit committee only if:

- (a) the statement is consistent with that advice and does not contain any material omission of material included in that advice;
- (b) the advice is endorsed by a resolution passed by the members of the audit committee; and
- (c) the advice is written advice signed by a member of the audit committee on behalf of the audit committee and given to the directors.

000(4.45)

## s.298(1)(c)

# Auditor's independence declaration

The auditor's independence declaration is included on page C22 of the concise report.

## Extension of audit rotation period [listed companies only]

s.300(11A) Where, in accordance with s.342A, ASIC has made a declaration to enable an individual who is a

registered company auditor to continue to play a significant role (as defined in s.9 of the Corporations Act 2001) in the audit of a listed company (by extending the audit involvement period from the normal five successive financial years to six or seven successive financial years), the directors' report must include details of the declaration.

#### True and fair view

#### s.298(1A)

If the financial report for a financial year includes additional information under s.295(3)(c) to give a true and fair view of financial position and performance, the directors' report for the financial year must also:

- set out the directors' reasons for forming the opinion that the inclusion of that additional information was necessary to give a true and fair view required by s.297; and
- (b) specify where that additional information can be found in the financial report.

## Rounding off of amounts

If the company is of the kind referred to in ASIC Class Order 98/0100, dated 10 July 1998, and consequently the amounts in the directors' report and the financial report are rounded, that fact must be disclosed in the financial report or the directors' report.

ASIC-CO 98/0100

The company is a company of the kind referred to in ASIC Class Order 98/0100, dated 10 July 1998, and in accordance with that Class Order amounts in the directors' report and the financial report are rounded off to the nearest thousand dollars, unless otherwise indicated.

or

ASIC-CO 98/0100

The company is a company of the kind referred to in ASIC Class Order 98/0100, dated 10 July 1998, and in accordance with that Class Order amounts in the directors' report and the financial report are rounded off to the nearest hundred thousand dollars, unless otherwise indicated.

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#### ASIC-CO 98/0100

The company is a company of the kind referred to in ASIC Class Order 98/0100, dated 10 July 1998, and in accordance with that Class Order amounts in the directors' report and the financial report are rounded off to the nearest million dollars, unless otherwise indicated.

s.300A(1), (1A), (2)

## Remuneration report [all disclosing entities that are companies]

This illustrative remuneration report is suitable for use as a **guide** only and will not be appropriate for use by all companies required to prepare a remuneration report. Each company shall consider its respective circumstances and amend the disclosures as necessary.

#### Remuneration report developments

s.300A of the Corporations Act 2001 has been amended by the Corporations Legislation Amendment (Simpler Regulatory System) Act 2007, effective for financial years beginning on or after 28 June 2007. Regulation 2M.3.03, which specifies the prescribed details in relation to the remuneration of identified persons, has also been amended by the Corporations Amendment Regulations 2007 (No.2), effective for financial years beginning on or after 30 June 2007.

The amendments to s.300A include extending the requirements of s.300A to all disclosing entities that are companies and requiring that the auditor express an opinion on the remuneration report's compliance with s.300A. More information about the amendments is provided in Section A.

Changes to the ability to transfer compensation information into the remuneration report

Regulation 2M.6.04 and Schedule 5B are omitted effective for financial years beginning on or after 30 June 2007, i.e. disclosing entities that are companies are required to present information about key management personnel compensation in <a href="mailto:both">both</a> the remuneration report and in the financial report.

At the time of printing, there is no class order relief similar to previous ASIC Class Order 06/50 'Transfer of remuneration information into directors' reports' (expired 31 March 2006) relieving entities from some of this duplication.

#### **Defined terms**

A  $\underline{\text{company executive}}$  of the company is a secretary or senior manager of the company.

A <u>relevant group executive</u> of the company is a group executive of the consolidated entity who is not also a director of the company.

#### Senior manager:

- (a) in relation to a corporation means a person (other than a director or secretary of the corporation) who:
  - i. makes, or participates in making, decisions that affect the whole, or a substantial part, of the business of the corporation; or
  - ii. has the capacity to affect significantly the corporation's financial standing; and
- (b) in relation to a partnership means a person (other than a partner) who:
  - makes, or participates in making, decisions that affect the whole, or a substantial part, of the business of the partnership; or
  - has the capacity to affect significantly the partnership's financial standing; and
- (c) in relation to a trust means a person (other than a trustee) who:
  - i. makes, or participates in making, decisions that affect the whole, or a substantial part, of the business of the trust; or
  - ii. has the capacity to affect significantly the financial standing of the trust; and
- (d) in relation to a joint venture means a person (other than a director or secretary of the corporation participating in the joint venture) who:
  - makes, or participates in making, decisions that affect the whole, or a substantial part, of the business of the joint venture; or
  - ii. has the capacity to affect significantly the financial standing of the joint venture.

#### Group executives for a consolidated entity means:

- the directors of the companies or bodies within the consolidated entity;
- the secretaries of the companies or bodies within the consolidated entity;
- the senior managers of any corporation within the consolidated entity;
- the partners, and senior managers, of any partnership within the consolidated entity;
- the trustees, and senior managers, of any trusts within the consolidated entity; and
- the senior managers of any joint venture within the consolidated entity.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity.

s.300A(1B)(a) s.300A(1B)(b)

s 9

s.9

s.300A(1AAA), AASB124.9

s.300A(1)(c), Reg2M.3.03

#### Prescribed details in relation to remuneration

The prescribed details in relation to remuneration referred to in s.300A(1)(c) are detailed in Regulation 2M.3.03 of the Corporations Regulations 2001. The prescribed details must be provided in respect of the following persons:

- if consolidated financial statements are required each member of the key management personnel for the consolidated entity; and
- (b) if consolidated financial statements are not required each member of the key management personnel for the company; and
- (c) if consolidated financial statements are required each of the 5 named relevant group executives who receive the highest remuneration for that year; and
- (d) in any case each of the 5 named company executives who receive the highest remuneration for that year.

s.300A(1)(d), (1)(da), (1)(e)

Note, s.300A(1)(d), s.300A(1)(da) and s.300A(1)(e) specify further remuneration details that must be made in the remuneration report in respect of the persons noted above.

s.300A(1)

Persons who are covered by more than one of the categories of identified s.300A(1)(c) persons If a person is covered by more than one of the following groups:

- if consolidated financial statements are required each member of the key management personnel for the consolidated entity;
- (b) if consolidated financial statements are not required each member of the key management personnel for the company;
- (c) one of the 5 named company executives who receive the highest remuneration for the year; or
- (d) one of the 5 named relevant group executives who receive the highest remuneration for the year (if consolidated financial statements are required),

details of the person's remuneration are only required in the report under one of the groups.

#### Remuneration from each entity

s.300A(4)

If consolidated financial statements are required, and a person is a group executive who is a group executive of 2 or more entities within the consolidated entity, the person's remuneration is taken to include all of the person's remuneration from those entities (regardless of the capacity in which the person received the remuneration).

This remuneration report, which forms part of the directors' report, sets out information about the remuneration of Elucidation Limited's directors and its senior management for the financial year ended 30 June 2008. The prescribed details for each person covered by this report are detailed below under the following headings:

- director and senior management details
- remuneration policy
- relationship between the remuneration policy and company performance
- remuneration of directors and senior management
- key terms of employment contracts.

#### Director and senior management details

Reg2M.3.03(1) (Item 1-4) The following persons acted as directors of the company during or since the end of the financial year:

Mr C.J. Chambers (Chairman)

Mr P.H. Taylor (Chief Executive Officer)

Ms F.R. Ridley

Mr A.K. Black (appointed 21 July 2008)

Mr B.M. Stavrinidis

Mr W.K. Flinders (resigned 20 July 2007)

Ms S.M. Saunders (appointed 1 August 2007, resigned 30 July 2008)

Reg2M.3.03(1) (Item 1-3, 5) The term 'senior management' is used in this remuneration report to refer to the following persons. Except as noted, the named persons held their current position for the whole of the financial year and since the end of the financial year:

W.L. Lee (Chief Financial Officer - ELC Investments Pty Ltd)

L.J. Jackson (Chief Marketing Officer - ELC Sales Pty Ltd)

C.P. Daniels (Chief Operations Officer, resigned 3 July 2008)

N.W. Wright (General Manager – Electronic equipment division, resigned 27 June 2008)

T.L. Smith (General Manager – Leisure goods division, appointed 3 July 2007)

A.B. Grey (Company Secretary)

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s.300A, Reg2M.3.03

s.300A of the Corporations Act 2001 and Regulation 2M.3.03 prescribe information that must be disclosed in respect of the following persons:

- (a) if consolidated financial statements are required each member of the key management personnel for the consolidated entity; and
- (b) if consolidated financial statements are not required each member of the key management personnel for the company; and
- if consolidated financial statements are required each of the 5 named relevant group executives who receive the highest remuneration for that year; and
- (d) in any case each of the 5 named company executives who receive the highest remuneration for that year.

For the purposes of this illustrative concise report, the persons listed above under 'senior management' represent the five highest paid group executives (excluding executive directors) and five highest paid company executives of Elucidation Limited. The group executives together with the directors of the company represent the key management personnel of the consolidated entity. This illustrative concise report also illustrates the inclusion of Mr A.B. Grey as one of the five highest paid company executives of Elucidation Limited who is not also a group executive or a member of the key management personnel of the consolidated entity.

#### Remuneration policy

s.300A(1)(a)

The directors' report must include discussion of:

- (a) board policy for determining, or in relation to, the nature and amount (or value, as appropriate) of remuneration of key management personnel for the company; and
- (b) if consolidated financial statements are required board policy in relation to the nature and amount (or value, as appropriate) of remuneration of <u>key management personnel</u> for the consolidated entity;

The report must also include such other matters related to the policy or policies referred to in s.300A(1)(a) above as are prescribed by the regulations.

#### Relationship between the remuneration policy and company performance

Extent (or otherwise) of remuneration being dependent on satisfaction of a performance condition A disclosing entity that is a company must disclose:

- (a) an explanation of the relative proportions of those elements of the remuneration of a s.300A(1)(c) identified person that are related to performance and those elements of the person's remuneration that are not;
- (b) if an element of the remuneration of a s.300A(1)(c) identified person consists of securities of a body and that element is not dependent on the satisfaction of a performance condition – an explanation of why that element of the remuneration is not dependent on the satisfaction of a performance condition must be disclosed;
- (c) if an element of the remuneration of a s.300A(1)(c) identified person consists of securities of a body discussion of board policy in relation to the person limiting his or her exposure to risk in relation to the securities, and the mechanism to enforce the policy; and
- (d) if an element of the remuneration of a member of <u>key management personnel</u> for the company, or if consolidated financial statements are required, for the consolidated entity is dependent on the satisfaction of a performance condition:
  - i. a detailed summary of the performance condition; and
  - ii. an explanation of why the performance condition was chosen;
  - iii. a summary of the methods used in assessing whether the performance condition is satisfied and an explanation of why those methods were chosen; and
  - iv. if the performance condition involves a comparison with factors external to the company:
    - (A) a summary of the factors to be used in making the comparison; and
    - (B) if any of the factors relates to the performance of another company, of 2 or more other companies or of an index in which the securities of a company or companies are included – the identity of that company, of each of those companies or of the index.

s.300A(1)(f)

s.300A(1)(e)(i)

s.300A(1)(d)

s.300A(1)(da)

s.300A(1)(ba)

s.300A(1)(b)

s.300A(1AA)

s.300A(1AB)

s.300A(1)(b)

s.300A(1AA), (1AB)

#### Discussion of the relationship between the remuneration policy and company performance

The directors' report must include discussion of the relationship between the remuneration policy for key management personnel and the company's performance.

Without limiting the requirements of s.300A(1)(b), the discussion under that subsection of the company's performance must specifically deal with:

- the company's earnings; and
- ii. the consequences of the company's performance on shareholder wealth;

in the financial year to which the report relates and in the previous 4 financial years.

In determining, for the purposes of s.300A(1AA), the consequences of the company's performance on shareholder wealth in a financial year, have regard to:

- i. dividends paid by the company to its shareholders during that year;
- ii. changes in the price at which shares in the company are traded between the beginning and the end of that year;
- iii. any return of capital by the company to its shareholders during that year that involves:
  - A) the cancellation of shares in the company; and
  - (B) a payment to the holders of those shares that exceeds the price at which shares in that class are being traded at the time when the shares are cancelled; and
- iv. any other relevant matter.

Illustrated below is an example of how an entity may present information to comply with s.300A(1AA) and s.300A(1AB). Alternatively, an entity may elect to present such information graphically. The illustrative tables must be accompanied by discussion relevant to explaining the relationship between the remuneration policy and company performance.

The tables below set out summary information about the consolidated entity's earnings and movements in shareholder wealth for the five years to June 2008:

|                       | 30 June 2008<br>\$'000 | 30 June 2007<br>\$'000 | 30 June 2006<br>\$'000 | 30 June 2005<br>\$'000 | 30 June 2004<br>\$'000* |
|-----------------------|------------------------|------------------------|------------------------|------------------------|-------------------------|
| Revenue               | 208,931                | 232,034                | 217,054                | 205,321                | 200,058                 |
| Net profit before tax | 41,018                 | 45,131                 | 42,567                 | 40,243                 | 39,011                  |
| Net profit after tax  | 26,552                 | 30,332                 | 28,217                 | 26,211                 | 26,208                  |

\* Elucidation Limited adopted the Australian equivalents to International Financial Reporting Standards with effect from 1 July 2004, which resulted in various changes to its accounting policies from that date. The results for the year ended 30 June 2004 are reported in accordance with Elucidation Limited's previous accounting policies as permitted under Australian accounting standards as applicable at that time.

| $\sqcap$                                |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|
|   | 30 June 2008 | 30 June 2007 | 30 June 2006 | 30 June 2005 | 30 June 2004 |
| Share price at start of year            | \$2.65       | \$2.59       | \$2.61       | \$2.54       | \$1.90       |
| Share price at end of year              | \$3.37       | \$2.65       | \$2.59       | \$2.61       | \$2.54       |
| Interim dividend <sup>1</sup>           | 17.85cps     | 12.71cps     | 12.71cps     | 10.00cps     | 10.00cps     |
| Final dividend <sup>1, 2</sup>          | 26.31cps     | 19.36cps     | 19.36cps     | 15.00cps     | 15.00cps     |
| Basic earnings per share <sup>3</sup>   | 112.3cps     | 129.9cps     | 133.0cps     | 123.5cps     | 123.5cps     |
| Diluted earnings per share <sup>3</sup> | 106.6cps     | 124.1cps     | 127.5cps     | 118.4cps     | 118.4cps     |

<sup>1</sup> Franked to 100% at 30% corporate income tax rate.

In addition, during 2008 Elucidation Limited repurchased 5,603 thousand shares for \$17,011 thousand. The shares were repurchased at the prevailing market price on the date of the buy-back.

<sup>&</sup>lt;sup>2</sup> Declared after the balance date and not reflected in the financial statements.

<sup>&</sup>lt;sup>3</sup> Elucidation Limited adopted the Australian equivalents to International Financial Reporting Standards with effect from 1 July 2004, which resulted in various changes to its accounting policies from that date. The basic and diluted earnings per share for the year ended 30 June 2004 were calculated in accordance with Elucidation Limited's previous accounting policies as permitted under Australian accounting standards as applicable at that time

#### Remuneration of directors and senior management

Reg2M.3.03(1) (Item 6-9, 11)

|                         |                        | Short-te | rm employee l    | benefits | Post-<br>employ-<br>ment<br>benefits | Other                                   | Share-<br>based<br>payment |             |
|-------------------------|------------------------|----------|------------------|----------|--------------------------------------|---|----------------------------|-------------|
| 2008                    | Salary<br>& fees<br>\$ | Bonus_   | Non-<br>monetary | Other    | Super-<br>annua-<br>tion             | long-term<br>employee<br>benefits<br>\$ | Options<br>& rights<br>\$  | Total<br>\$ |
| Non-executive directors |                        |          |                  |          |                                      |   |                            |             |
| C.J. Chambers           | 76,000                 | -        | 28,050           | 1,250    | -                                    | _                                       | -                          | 105,300     |
| F.R. Ridley             | 65,000                 | -        | 25,091           | 854      | -                                    | -                                       | -                          | 90,945      |
| B.M. Stavrinidis        | 65,000                 | -        | 26,800           | 685      | -                                    | -                                       | -                          | 92,485      |
| W.K. Flinders           | 4,000                  | -        | 800              | 200      | -                                    | -                                       | _                          | 5,000       |
| S.M. Saunders           | 65,000                 | -        | 15,159           | 689      |                                      | -                                       |                            | 80,848      |
| Executive officers      |                        |          |                  |          |                                      |   |                            |             |
| P.H. Taylor             | 261,600                | -        | 66,280           | 1,240    | 30,000                               | 5,400                                   | 105,600                    | 470,120     |
| W.L. Lee                | 183,712                | 10,000   | 6,796            | -        | 17,937                               | 8,788                                   | 7,500                      | 234,733     |
| L.J. Jackson            | 187,928                | -        | 16,481           | -        | 20,000                               | 4,572                                   | 7,500                      | 236,481     |
| C.P. Daniels            | 185,500                | -        | 14,805           | -        | 20,000                               | -                                       | 5,000                      | 225,305     |
| N.W. Wright             | 184,000                | -        | 12,761           | -        | 17,708                               | -                                       | 5,000                      | 219,469     |
| T.L. Smith              | 180,000                | -        | 4,734            | -        | 16,716                               | 1,000                                   | 8,663                      | 211,113     |
| A.B. Grey               | 150,000                | -        | 11,450           | -        | 15,000                               | 2,354                                   | _                          | 178,804     |
|                         |                        |          |                  |          |                                      |   |                            | 2,150,603   |

Reg2M.3.03(1) (Item 6-9, 11), (2)

|                         |                  | Short-te | rm employee l    | benefits | Post-<br>employ-<br>ment<br>benefits | Other                             | Share-<br>based<br>payment |           |
|-------------------------|------------------|----------|------------------|----------|--------------------------------------|-----------------------------------|----------------------------|-----------|
|                         | Salary<br>& fees | Bonus    | Non-<br>monetary | Other    | Super-<br>annua-<br>tion             | long-term<br>employee<br>benefits | Options<br>& rights        | Total     |
| 2007                    | \$               | \$       | \$               | \$       | \$                                   | \$                                | \$                         | \$        |
| Non-executive directors | 05.405           |          | 25 400           | 4 405    |                                      |                                   |                            | 04.050    |
| C.J. Chambers           | 65,125           | -        | 25,400           | 1,125    | -                                    | -                                 | -                          | 91,650    |
| F.R. Ridley             | 62,000           | -        | 23,162           | 850      | -                                    | -                                 |                            | 86,012    |
| B.M. Stavrinidis        | 62,000           | -        | 24,350           | 670      | -                                    | -                                 |                            | 87,020    |
| W.K. Flinders           | 62,000           | -        | 24,350           | 680      | -                                    | -                                 | -                          | 87,030    |
| O.H. O'Brien            | 36,750           | -        | 20,120           | 312      | -                                    | -                                 | -                          | 57,182    |
| Executive officers      |                  |          |                  |          |                                      |                                   |                            |           |
| P.H. Taylor             | 229,860          | -        | 53,800           | 1,125    | 38,000                               | 10,140                            | 57,500                     | 390,425   |
| W.L. Lee                | 179,372          | -        | 5,980            | -        | 17,300                               | 6,878                             | -                          | 209,530   |
| L.J. Jackson            | 180,690          | -        | 14,503           | -        | 20,000                               | 5,560                             | -                          | 220,753   |
| C.P. Daniels            | 171,250          | -        | 13,028           | -        | 20,000                               | 7,750                             | -                          | 212,028   |
| N.W. Wright             | 173,738          | -        | 11,230           | -        | 17,500                               | 4,587                             | -                          | 207,055   |
| E.P Hart                | 179,375          | -        | 12,500           | -        | 17,270                               | -                                 | -                          | 209,145   |
| A.B. Grey               | 145,000          | -        | 10,500           | -        | 14,500                               | 1,000                             | -                          | 171,000   |
|                         |                  |          |                  |          |                                      |                                   |                            | 2,028,830 |

Reg2M.3.03(1) (Item 10)

No director or senior management person appointed during the period received a payment as part of his or her consideration for agreeing to hold the position.

## Reg2M.3.03(1)

(Item 6-11)

# Payments and benefits

The tables above do not illustrate all the payments and benefits specified by Regulation 2M.3.03 that shall be disclosed, if present. Disclosure of the following payments and benefits in respect of each s.300A(1)(c) identified person is required:

- the person's short-term employee benefits, divided into at least the following components:
  - (a) cash salary, fees and short-term compensated absences;
  - (b) short-term cash profit-sharing and other bonuses;
  - (c) non-monetary benefits;
  - (d) other short-term employee benefits;
- the person's post-employment benefits, divided into at least the following components:
  - (a) pension and superannuation benefits;
  - (b) other post-employment benefits;
- the person's long-term employee benefits other than benefits mentioned in items 6 and 7, separately identifying any amount attributable to a long-term incentive plan;
- the person's termination benefits;

- for any position the person started to hold during the financial year, payments (if any) made to the person, before the person started to hold the position, as part of the consideration for the person agreeing to hold the position, including:
  - (a) the monetary value of the payment; and
  - (b) the date of the payment;
- share-based payments made to the person, divided into at least the following components:
  - (a) equity-settled share-based payment transactions, showing separately:
    - (i) shares and units; and
    - (ii) options and rights;
  - (b) cash-settled share-based payment transactions;
  - (c) all other forms of share-based payment compensation (including hybrids).

#### Total of a person's compensation

Disclosure of the total compensation for each identified person is not specifically required by s.300A or Regulation 2M.3.03, however Deloitte recommend that it be made as a matter of good practice.

#### Comparative information

Reg2M.3.03(2)

For items 6-9 and 11 of Regulation 2M.3.03, information of the kind described in the item (refer page C17 and above) for the previous financial year must also be disclosed in the financial year to which the item relates (to give comparative information for the purposes of the item), but this does not apply in relation to the first financial year in which paragraph 300A(1)(c) of the Corporations Act 2001 applies in relation to a person.

#### Reg2M.3.03(1) (Item 12)

# Bonuses and share-based payments granted as compensation for the current financial year $\underline{\mathsf{Bonuses}}$

Mr. W.L. Lee was granted a cash bonus of \$10,000 on 12 June 2008. The bonus was given, on successful acquisition by the consolidated entity, for his identification of the distribution business of Minus Pty Limited as an advantageous investment opportunity earlier in the reporting period. No other bonuses were granted during 2008.

#### Reg2M.3.03(1) (Item 12(b), (c), 15(b)(ii), (b)(iii), (b)(v))

#### Employee share option plan

Elucidation Limited operates an ownership-based scheme for executives and senior employees of the consolidated entity. In accordance with the provisions of the plan, as approved by shareholders at a previous annual general meeting, executives and senior employees with more than five years service with the company may be granted options to purchase parcels of ordinary shares at an exercise price of \$1.00 per ordinary share.

Each employee share option converts into one ordinary share of Elucidation Limited on exercise. No amounts are paid or payable by the recipient on receipt of the option. The options carry neither rights to dividends nor voting rights. Options may be exercised at any time from the date of vesting to the date of their expiry.

The number of options granted is calculated in accordance with the performance based formula approved by shareholders at a previous annual general meeting and is subject to approval by the Remuneration Committee. The formula rewards executives and senior employees against the extent of the consolidated entity's and individual's achievement against both qualitative and quantitative criteria from the following financial and customer service measures:

- improvement in share price
- · reduction in warranty claims
- improvement in net profit
- results of client satisfaction surveys
- improvement in return to shareholders
- reduction in rate of staff turnover

The options granted expire within twelve months of their issue, or one month of the resignation of the executive or senior employee, whichever is the earlier.

Reg2M.3.03(1) (Item 12(a), 15(b)(i), (b)(iv), (b)(v)) During the financial year, the following share-based payment arrangements were in existence

| Options series               | Grant<br>date | Expiry<br>date | Grant date fair value | Vesting date                       |
|------------------------------|---------------|----------------|-----------------------|------------------------------------|
| (1) Issued 30 September 2006 | 30/09/06      | 30/09/07       | \$1.15                | Vests at date of grant             |
| (2) Issued 31 March 2007     | 31/03/07      | 31/03/08       | \$1.18                | Vests at date of grant             |
| (3) Issued 30 September 2007 | 30/09/07      | 30/09/08       | \$1.20                | Vests at date of grant             |
| (4) Issued 29 March 2008     | 29/03/08      | 27/03/09       | \$1.05                | Vests when the Elucidation Limited |
|                              |               |                |                       | share price exceeds \$4.00         |

Reg2M.3.03(1) (Item 12(g), 15(b)(vi)) There are no further service or performance criteria that need to be met in relation to options granted under series (1) - (3) before the beneficial interest vests in the recipient. Executives and senior employees receiving options under option series (4) are entitled to the beneficial interest under the option when the performance condition (share price exceeds \$4.00) is met only if they continue to be employed with the company at that time.

s.300A(1)(e)(vi), Reg2M.3.03(1) (Item 12(e), (f), 15(a)) The following grants of share-based payment compensation to directors and senior management relate to the current financial year:

|                |                      |                | During the financial year |                   |                            |  |  |  |
|----------------|----------------------|----------------|---------------------------|-------------------|----------------------------|--|--|--|
| Name           | Option series        | No.<br>granted | No.<br>vested             | % of grant vested | % of<br>grant<br>forfeited | compensation<br>for the year<br>consisting of<br>options |  |  |
| Mr P.H. Taylor | (1) Issued 30 Sep 07 | 88,000         | 88,000                    | 100%              | n/a                        | 22.5%  |  |  |
| W.L. Lee       | (1) Issued 30 Sep 07 | 6,250          | 6,250                     | 100%              | n/a                        | 3.2%   |  |  |
| L.J. Jackson   | (1) Issued 30 Sep 07 | 6,250          | 6,250                     | 100%              | n/a                        | 3.2%   |  |  |
| C.P. Daniels   | (1) Issued 30 Sep 07 | 4,167          | 4,167                     | 100%              | n/a                        | 2.2%   |  |  |
| N.W. Wright    | (1) Issued 30 Sep 07 | 4,167          | 4,167                     | 100%              | n/a                        | 2.3%   |  |  |
| T.L. Smith     | (4) Issued 29 Mar 08 | 32,036         | nil                       | nil               | nil                        | 4.1%   |  |  |

Reg2M.3.03(1) (Item 16)

During the year, the following directors and senior management exercised options that were granted to them as part of their compensation. Each option converts into one ordinary share of Elucidation Limited.

| Name           | No. of options exercised | No. of ordinary shares of<br>Elucidation Limited issued | Amount paid | Amount<br>unpaid |
|----------------|--------------------------|---|-------------|------------------|
| Name           | options exercised        | Elucidation Limited issued                              | Amount paru | unpaiu           |
| Mr P.H. Taylor | 50,000                   | 50,000  | \$50,000    | \$nil            |
| W.L. Lee       | 6,250                    | 6,250   | \$6,250     | \$nil            |
| L.J. Jackson   | 6,250                    | 6,250   | \$6,250     | \$nil            |
| C.P. Daniels   | 4,167                    | 4,167   | \$4,167     | \$nil            |
| N.W. Wright    | 4,167                    | 4,167   | \$4,167     | \$nil            |

s.300A(1)(e)(ii)-(iv)

The following table summarises the value of options granted, exercised or lapsed during to directors and senior management:

|              | Value of options granted at the grant date (i) | Value of options exercised<br>at the exercise date | Value of options lapsed<br>at the date of lapse (ii) |
|--------------|--|--|--|
|              | \$   | \$   | \$   |
| P.H. Taylor  | 105,600  | 88,000   | -  |
| W.L. Lee     | 7,500  | 15,750   | -  |
| L.J. Jackson | 7,500  | 15,750   | -  |
| C.P. Daniels | 5,000  | 10,501   | -  |
| N.W. Wright  | 5,000  | 10,501   | -  |
| T.L. Smith   | 33,638   | -  | -  |

- (i) The value of options granted during the period is recognised in compensation over the vesting period of the grant, in accordance with Australian accounting standards.
- (ii) The value of options lapsing during the period due to the failure to satisfy a vesting condition is determined assuming the vesting condition had been satisfied.

# Compensation

Reg2M.3.03(1) (Item 12) For each grant of a cash bonus, performance related bonus or share-based payment compensation benefit made to a s.300A(1)(c) identified person, whether part of a specific contract for services or not, the remuneration report must include the terms and conditions of each grant affecting compensation in the reporting period or a future reporting period, including the following:

- (a) the grant date;
- (b) the nature of the compensation;
- (c) the service and performance criteria used to determine the amount of compensation;
- (d) if there has been any alteration of the terms or conditions of the grant since the grant date –
   the date, details and effect of each alteration (see also 'alterations and modifications' below);
- (e) the percentage of the bonus or grant for the financial year that was paid to the period, or that vested in the person, in the financial year;
- (f) the percentage of the bonus or grant for the financial year that was forfeited by the person (because the person did not meet the service and performance criteria for the bonus or grant) in the financial year;
- (g) the financial years, after the financial year which the report relates, for which the bonus or grant will be payable if the person meets the service and performance criteria for the bonus or grant; and
- (h) estimates of the maximum and minimum possible total value of the bonus or grant (other than option grants) for financial years after the financial year to which the report relates.

#### Reg2M.3.03(3)

#### Options and rights over equity instruments

A disclosure required by Regulation 2M.3.03(1)(Item 15) and Regulation 2M.3.03(1)(Item 16) must:

- be separated into each class of equity instrument; and
- identify each class of equity instrument by: (b)
  - the name of the issuing entity: i.
  - ii. the class of equity instrument: and
  - if the instrument is an option or right the class and number of equity instruments for iii. which it may be exercised.

#### Reg2M.3.03(1) (Item 15)

If options and rights over an equity instrument issued or issuable by the disclosing entity or any of its subsidiaries have been provided as compensation to a s.300A(1)(c) identified person during the reporting period:

- the number of options and the number of rights that: (a)
  - have been granted; and
  - ii. have vested

during the reporting period;

- (b) the terms and conditions of each grant made during the reporting period, including:
  - the fair value per option or right at grant date; and
  - ii. the exercise price per share or unit; and
  - iii. the amount, if any, paid or payable, by the recipient; and
  - the expiry date; and iv.
  - the date or dates when the options or rights may be exercised; and ٧.
  - a summary of the service and performance criteria that must be met before the νi. beneficial interest vests in the person.

#### Reg2M.3.03(1) (Item 16)

If an equity instrument that is issued or issuable by the disclosing entity or any of its subsidiaries has been provided as a result of the exercise during the reporting period of options and rights that have been granted as compensation to a person:

- the number of equity instruments:
- (b) if the number of options or rights exercised differs from the number of equity instruments disclosed under paragraph (a) – the number of options or rights exercised;
- the amount paid per instrument; and (c)
- the amount unpaid per instrument. (d)

#### Alterations and modifications

# (Item 14)

If the terms of share-based payment transactions (including options or rights) granted as compensation to key management personnel have been altered or modified by the issuing entity during the reporting period:

- the date of the alteration: (a)
- (b) the market price of the underlying equity instrument at the date of the alteration;
- the terms of the grant of compensation immediately before the alteration, including: (c)
  - the number and class of the underlying equity instruments, exercise price; and
  - ii. the time remaining until expiry; and
  - iii. each other condition in the terms that affects the vesting or exercise of an option or other right;
- the new terms; and (d)
- (e) the difference between:
  - the total of the fair value of the options or other rights affected by the alteration immediately before the alteration; and
  - the total of the fair value of the options or other rights immediately after the alteration. ii.

# Reg2M.3.03(1)

## Key terms of employment contracts

s.300A(1)(e)(vii)

Reg2M.3.03(1)

(Item 13)

The report must also include, for each s.300A(1)(c) identified person:

- (a) if the person is employed by the company under a contract the duration of the contract, the periods of notice required to terminate the contract and the termination payments provided for under the contract;
- (b) for each contract for services between a person and the disclosing entity (or any of its subsidiaries), any further explanation that is necessary in addition to those prescribed in s.300A(1)(ba) (refer page C15) and Regulation 2M.3.03(1)(Item 12) (refer page C19) to provide an understanding of:
  - i. how the amount of compensation in the current reporting period was determined; and
  - ii. how the terms of the contract affect compensation in future periods.

s.298(2)

This directors' report is signed in accordance with a resolution of directors made pursuant to s.298(2) of the Corporations Act 2001.

On behalf of the Directors

(Signature)
C.J. Chambers
Director
Sydney, 12 September 2008

# Deloitte.

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The Board of Directors Elucidation Limited 167 Admin Ave SYDNEY, NSW 2000

12 September 2008

Dear Board Members,

#### **Elucidation Limited**

s.298(1)(c), s.307C, ASIC-CO 98/2395 In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Elucidation Limited.

As lead audit partner for the audit of the financial statements of Elucidation Limited for the financial year ended 30 June 2008, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit;
- (ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely

**DELOITTE TOUCHE TOHMATSU** 

T.L. Green Partner Chartered Accountants

Liability limited by a scheme approved under Professional Standards Legislation.

s.307C(1), (3)

If an audit firm, audit company or individual auditor conducts an audit of the financial report for the financial year, the lead auditor must give the directors of the company, registered scheme or disclosing entity a written declaration that, to the best of the lead auditor's knowledge and belief, there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit: and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit; or a written declaration that, to the best of the lead auditor's knowledge and belief, the only contraventions of:
- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; or
- (ii) any applicable code of professional conduct in relation to the audit;

are those contraventions details of which are set out in the declaration.

The auditor's independence declaration must be given when the audit report is given to the directors of the company, registered scheme or disclosing entity (other than when the conditions in s.307(5A) are satisfied – see below) and must be signed by the person making the declaration.

A declaration under s.307C(1) or s.307C(3) in relation to a financial report for a financial year satisfies the conditions in this subsection if:

- the declaration is given to the directors of the company, registered scheme or disclosing entity before the directors pass a resolution under s.298(2) in relation to the directors' report for the financial year; and
- (b) a director signs the directors' report within 7 days after the declaration is given to the directors;
- (c) the auditors' report on the financial report is made within 7 days after the directors' report is signed; and
- (d) the auditors' report includes either of the following statements:
  - a statement to the effect that the declaration would be in the same terms if it had been given to the directors at the time that auditors' report was made;
  - ii. a statement to the effect that circumstances have changed since the declaration was given to the directors, and setting out how the declaration would differ if it had been given to the directors at the time the auditor's report was made.

An individual auditor or lead auditor is not required to give a declaration under s.307C(1) and s.307C(3) in respect of a contravention if:

- (a) the contravention was a contravention by a person of s.324CE(2) or s.324CG(2) (strict liability contravention of specific independence requirements by individual auditor or audit firm), or s.324CF(2) (contravention of independence requirements by members of audit firms); and
- (b) the person does not commit an offence because of s.324CE(4), s.324CF(4) or s.324CG(4) (quality control system defence).

s.307C(5)(a)

s.307(5A)

s.307C(5B)

# Independent auditor's report to the members of Elucidation Limited

An independent auditor's report shall be prepared by the auditor in accordance with the Australian Auditing Standards.

# s.314(2)(c)

#### Duty to form an opinion

The concise report shall include a statement by the auditor:

- that the financial report has been audited; and
- whether, in the auditor's opinion, the concise financial report complies with AASB 1039 'Concise Financial Reports'.

The concise report shall include a copy of any qualification in, and of any statements included in the emphasis of matter section of, the auditor's report on the financial report.

If the accounting standards made for the purposes of s.314(2)(a) require a discussion and analysis to be included in a concise financial report:

- the auditor must report on whether the discussion and analysis complies with the requirements that the accounting standards lay down for the discussion and analysis; and
- the auditor does not otherwise need to audit the statements made in the discussion and analysis.

The auditor is also required to form an opinion on the following:

- whether the auditor has been given all information, explanations and assistance necessary for the conduct of the audit;
- whether the company, registered scheme or disclosing entity has kept financial records sufficient to enable a financial report to be prepared and audited;
- whether the company, registered scheme or disclosing entity has kept other records and registers as required by the Corporations Act 2001;

The auditor is only required to include in the audit report particulars of any deficiency, failure or shortcoming in respect of any matter referred to in s.307(b), (c) or (d) above.

## **Qualified audit opinions**

Where, in the auditor's opinion, there has been a departure from a particular Accounting Standard, the audit report must, to the extent that is practicable to do so, quantify the effect that non-compliance has on the financial report. If it is not practicable to quantify the effect fully, the report must say why.

## **Duty to report**

The auditor is required to report any defect or irregularity in the financial report.

The audit report must include any statements or disclosures required by the auditing standards. If the financial report includes additional information under s.295(3)(c) (information included to give true and fair view of financial position and performance), the audit report must also include a statement of the auditor's opinion on whether the inclusion of that additional information was necessary to give the true and fair view required by s.297.

#### **Duty to inform**

The auditor must inform the ASIC in writing if the auditor is aware of circumstances that:

- the auditor has reasonable grounds to suspect amount to a contravention of the Corporations Act 2001; or
- amount to an attempt, in relation to the audit, by any person to unduly influence, coerce, manipulate or mislead a person involved in the conduct of the audit; or
- amount to an attempt, by any person, to otherwise interfere with the proper conduct of the audit.

The auditor is required to notify ASIC in writing of the circumstances of the matters outlined above as soon as practicable and in any case within 28 days, after the auditor becomes aware of those circumstances.

ASIC Regulatory Guide 34 provides guidance on the procedures to be followed by registered company auditors in complying with s.311 of the Corporations Act 2001, including specific reference to evidence of a contravention, examples of contraventions and timing of notification.

s.314(2)(d)

s.314(3)

s.307(b)

s.307(c)

s.307(d)

s.308(3)(b)

s.308(2)

s.308(3)(a)

s.308(3A) s.308(3B)

s.311

s.311

ASIC-RG 34

# **Directors' declaration**

The directors declare that:

- (a) in the directors' opinion, the attached financial statements and notes thereto comply with Accounting Standard AASB 1039 'Concise Financial Reports'; and
- (b) the attached financial statements and notes thereto have been derived from the full financial report of the company.

Signed in accordance with a resolution of the directors.

On behalf of the Directors

(Signature) C.J. Chambers Director

Sydney, 12 September 2008

The Corporations Act 2001 does not require the concise financial report to include a directors' declaration. However, to be consistent with the preparation of the full financial report the preparation of a directors' declaration is encouraged.

# **Consolidated income statement** for the financial year ended 30 June 2008 (Alt 1: example of expenses disclosed by function)

| (All 1. example of expenses disclosed by function)        |      | Conso    | lidated  |  |
|---|------|----------|----------|--|
|   | N    | 2008     | 2007     |  |
| Continuing operations                                     | Note | \$'000   | \$'000   |  |
| Revenue   | 6    | 140,918  | 151,840  |  |
| Cost of sales   | Ü    | (87,899) | (91,840) |  |
|   |      |          |          |  |
| Gross profit  |      | 53,019   | 60,000   |  |
| Other revenue   |      | 3,608    | 2,351    |  |
| Other income  |      | 934      | 1,005    |  |
| Share of profits of associates and jointly                |      |          |          |  |
| controlled entities accounted for using the equity method |      | 1,186    | 1,589    |  |
| Distribution expenses                                     |      | (5,087)  | (4,600)  |  |
| Marketing expenses  |      | (3,293)  | (2,247)  |  |
| Occupancy expenses  |      | (2,128)  | (2,201)  |  |
| Administration expenses                                   |      | (11,001) | (15,124) |  |
| Finance costs   |      | (5,034)  | (6,023)  |  |
| Other expenses  |      | (2,656)  | (2,612)  |  |
| Profit before tax   |      | 29,548   | 32,138   |  |
| Income tax expense  |      | (11,306) | (11,801) |  |
| Profit for the year from continuing operations            |      | 18,242   | 20,337   |  |
| Discontinued operations                                   |      |          |          |  |
| Profit for the year from discontinued operations          |      | 8,310    | 9,995    |  |
| Profit for the year                                       |      | 26,552   | 30,332   |  |
| Attributable to:  |      |          |          |  |
| Equity holders of the parent                              |      | 22,552   | 27,569   |  |
| Minority interest   |      | 4,000    | 2,763    |  |
|   |      | 26,552   | 30,332   |  |
|   |      |          |          |  |
| Earnings per share  |      |          |          |  |
| From continuing and discontinued operations:              |      |          |          |  |
| Basic (cents per share)                                   |      | 112.3    | 129.9    |  |
| Diluted (cents per share)                                 |      | 106.6    | 124.1    |  |
| From continuing operations:                               |      |          |          |  |
| Basic (cents per share)                                   |      | 70.9     | 82.8     |  |
| Diluted (cents per share)                                 |      | 67.3     | 79.1     |  |

Notes to the financial statements are included on pages C37 to C42.

**Source references:** AASB1039.4.1, 5.1(a), 5.2, 5.2.2, 5.2.3, 6.3(d)

# **Consolidated income statement** for the financial year ended 30 June 2008 (Alt 2: example of expenses disclosed by nature)

| ( <u>_</u>  |      | Conso    | lidated  |
|---|------|----------|----------|
|   |      | 2008     | 2007     |
|   | Note | \$'000   | \$'000   |
| Continuing operations   | _    |          |          |
| Revenue   | 6    | 144,526  | 154,191  |
| Other income  |      | 934      | 1,005    |
| Share of profits of associates and jointly controlled         |      | 4.400    | 4 500    |
| entities accounted for using the equity method                |      | 1,186    | 1,589    |
| Changes in inventories of finished goods and work in progress |      | (7,122)  | 2,118    |
| Raw materials and consumables used                            |      | (70,393) | (85,406) |
| Employee benefits expense                                     |      | (9,803)  | (11,655) |
| Depreciation and amortisation expense                         |      | (12,193) | (13,878) |
| Finance costs   |      | (5,034)  | (6,023)  |
| Impairment of non-current assets                              |      | (219)    | (0,023)  |
| Consulting expense  |      | (3,120)  | (1,926)  |
| Other expenses  |      | (9,214)  | (7,877)  |
| Carior experience   |      |          | ,        |
| Profit before tax   |      | 29,548   | 32,138   |
| Income tax expense  |      | (11,306) | (11,801) |
| Profit for the year from continuing operations                |      | 18,242   | 20,337   |
| Discontinued operations                                       |      |          |          |
| Profit for the year from discontinued operations              |      | 8,310    | 9,995    |
| Profit for the year   |      | 26,552   | 30,332   |
|   |      |          |          |
| Attributable to:  |      |          |          |
| Equity holders of the parent                                  |      | 22,552   | 27,569   |
| Minority interest   |      | 4,000    | 2,763    |
|   |      | 26,552   | 30,332   |
|   |      |          |          |
| Earnings per share  |      |          |          |
| From continuing and discontinued operations:                  |      |          |          |
| Basic (cents per share)                                       |      | 112.3    | 129.9    |
| Diluted (cents per share)                                     |      | 106.6    | 124.1    |
| From continuing operations:                                   |      |          |          |
| Basic (cents per share)                                       |      | 70.9     | 82.8     |
| Diluted (cents per share)                                     |      | 67.3     | 79.1     |
| •   |      |          |          |

Notes to the financial statements are included on pages C37 to C42. **Source references:** AASB1039.4.1, 5.1(a), 5.2, 5.2.2, 5.2.3, 6.3(d)

# Discussion and analysis of the consolidated income statement [non-listed entities only]

#### AASB1039.5.3

The financial statements of entities other than listed companies shall be accompanied by discussion

AASB1039.5.3.1

and analysis to assist the understanding of members.

Listed companies are not required by AASB 1039 'Concise Financial Reports' to provide discussion and analysis in the concise financial report because, unlike other entities, they are required by s.299A of the Corporations Act 2001 to provide an operational and financial report in the directors' report that is part of the concise report. AASB 1039 only exempts listed companies from the statutory obligation to provide discussion and analysis of the financial statements. It does not prohibit a listed company from providing any discussion and analysis that it considers would assist a reader to understand the financial statements in the concise financial report.

#### Guidanc

AASB1039.5.3.2

The information reported in the financial statements will be enhanced by a discussion and analysis of the principal factors affecting the financial performance, financial position and financing and investing activities of the entity. The extent of the discussion and analysis provided will vary from entity to entity, and from year to year, as is necessary in the circumstances to help compensate for the brevity of the concise financial report compared with the full financial report.

AASB1039.5.3.3(a)

In most situations, the content of the discussion and analysis in relation to the income statement would cover at least the following areas:

- (a) trends in revenues;
- (b) the effects of significant economic or other events on the operations of the entity;
- (c) the main influences on costs of operations; and
- (d) measures of financial performance such as return on sales, return on assets and return on equity.

# Consolidated balance sheet as at 30 June 2008

|   | Conso           | lidated                   |
|---|-----------------|---------------------------|
|   | 2008            | 2007                      |
| Ourse of a sector                                   | \$'000          | \$'000                    |
| Current assets                                      | 20.400          | 40.770                    |
| Cash and cash equivalents                           | 20,199          | 19,778                    |
| Trade and other receivables  Other financial accets | 19,518          | 17,197                    |
| Other financial assets Inventories                  | 8,757<br>31,364 | 6,949<br>30,242           |
| Current tax assets                                  | 85              | 30,2 <del>4</del> 2<br>60 |
| Other   |                 | -                         |
| Other   | 79,923          | 74,226                    |
| Non-current assets classified as held for sale      | 22,336          | 74,220                    |
| Total current assets                                | 102,259         | 74,226                    |
| Non-current assets                                  | 102,200         | 77,220                    |
| Investments accounted for using the equity method   | 8,425           | 7,269                     |
| Other financial assets                              | 10,411          | 9,656                     |
| Property, plant and equipment                       | 111,235         | 134,461                   |
| Investment property                                 | 136             | 132                       |
| Deferred tax assets                                 | _               | -                         |
| Goodwill  | 20,208          | 24,060                    |
| Other intangible assets                             | 9,739           | 11,325                    |
| Other   |                 | ,<br>-                    |
| Total non-current assets                            | 160,154         | 186,903                   |
| Total assets  | 262,413         | 261,129                   |
| Current liabilities                                 |                 |                           |
| Trade and other payables                            | 16,820          | 21,495                    |
| Borrowings  | 22,446          | 25,600                    |
| Other financial liabilities                         | 104             | 18                        |
| Current tax liabilities                             | 5,133           | 5,868                     |
| Provisions  | 3,416           | 3,247                     |
| Other   | 90              | 95                        |
|   | 48,009          | 56,323                    |
| Liabilities directly associated with non-current    |                 |                           |
| assets classified as held for sale                  | 3,684           | -                         |
| Total current liabilities                           | 51,693          | 56,323                    |
| Non-current liabilities                             |                 |                           |
| Borrowings  | 32,611          | 31,478                    |
| Other financial liabilities                         |                 | -                         |
| Deferred tax liabilities                            | 4,591           | 3,693                     |
| Provisions  | 2,298           | 2,326                     |
| Other   | 180             | 270                       |
| Total non-current liabilities                       | 39,680          | 37,767                    |
| Total liabilities                                   | 91,373          | 94,090                    |
| Net assets  | 171,040         | 167,039                   |
| Equity  |                 |                           |
| Issued capital                                      | 32,777          | 48,672                    |
| Reserves  | 3,907           | 3,376                     |
| Retained earnings                                   | 110,351         | 94,986                    |
|   | 147,035         | 147,034                   |
| Amounts recognised directly in equity relating to   |                 |                           |
| non-current assets classified as held for sale      | -               | -                         |
| Equity attributable to equity holders of the parent | 147,035         | 147,034                   |
| Minority interest                                   | 24,005          | 20,005                    |
| Total equity  | 171,040         | 167,039                   |

Notes to the financial statements are included on pages C37 to C42. **Source references:** AASB1039.4.1, 5.1(b), 5.2, 5.2.2, 5.2.3

### Discussion and analysis of the consolidated balance sheet [non-listed entities only]

#### AASB1039.5.3

The financial statements of entities other than listed companies shall be accompanied by discussion

AASB1039.5.3.1

and analysis to assist the understanding of members.

Listed companies are not required by AASB 1039 'Concise Financial Reports' to provide discussion and analysis in the concise financial report because, unlike other entities, they are required by s.299A of the Corporations Act 2001 to provide an operational and financial report in the directors' report that is part of the concise report. AASB 1039 only exempts listed companies from the statutory obligation to provide discussion and analysis of the financial statements. It does not prohibit a listed company from providing any discussion and analysis that it considers would assist a reader to understand the financial statements in the concise financial report.

#### Guidance

AASB1039.5.3.2

The information reported in the financial statements will be enhanced by a discussion and analysis of the principal factors affecting the financial performance, financial position and financing and investing activities of the entity. The extent of the discussion and analysis provided will vary from entity to entity, and from year to year, as is necessary in the circumstances to help compensate for the brevity of the concise financial report compared with the full financial report.

AASB1039.5.3.3(b)

- In most situations, the content of the discussion and analysis in relation to the balance sheet would cover at least the following areas:
- (a) changes in the composition of assets;
- (b) the relationship between debt and equity; and
- (c) significant movements in assets, liabilities and equity items.

# Consolidated statement of recognised income and expense for the financial year ended 30 June 2008

(Alt 1: presentation of a statement of recognised income and expense)

| ( ,   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Consol         | idated         |
|---|---|----------------|----------------|
|   | Note                                    | 2008<br>\$'000 | 2007<br>\$'000 |
| Gain/(loss) on revaluation of property  |   | -              | 1,643          |
| Increase/(decrease) arising from a change in  |   |                |                |
| existing decommissioning, restoration or similar liabilities                                    |   | _              | _              |
| Gain/(loss) on available-for-sale investments   |   |                |                |
| taken to equity   |   | 94             | 81             |
| Gain/(loss) on cash flow hedges taken to equity   |   | 436            | 316            |
| Exchange differences arising on translation of foreign operations                               |   | 75             | 121            |
| Actuarial gain/(loss) on defined benefit plans  |   |                | -              |
| Other [describe]  |   | -              | -              |
| Income tax on items taken directly to equity  |   | (181)          | (648)          |
| Net income/(expense) recognised directly in equity  |   | 424            | 1,513          |
| Transfers (net of any related tax):   |   |                |                |
| Transfer to profit or loss on sale of available-<br>for-sale investments                        |   |                | -              |
| Transfer to profit or loss on cash flow hedges Transfer to initial carrying amount of non-      |   | (86)           | (60)           |
| financial hedged item on cash flow hedges  Transfer to profit or loss on disposal of            |   | (180)          | (141)          |
| foreign operation   |   | (84)           | -              |
| Profit for the period   |   | 26,552         | 30,332         |
| Total recognised income and expense for the period  |   | 26,626         | 31,644         |
| Attributable to:  |   |                |                |
| Equity holders of the parent  |   | 22,626         | 28,881         |
| Minority interests  |   | 4,000          | 2,763          |
|   |   | 26,626         | 31,644         |
| Effects of changes in accounting policy   |   |                |                |
| Attributable to equity holders of the parent:   |   |                |                |
| - increase/(decrease) in retained earnings at   | 0                                       |                |                |
| the beginning of the period - [describe]  | 2<br>2                                  | - <u>-</u> -   | -              |
| Attributable to minority interests  | 2                                       |                | -              |
| •   |   |                |                |
|   |   | -              | -              |
| Effects of corrections of errors  |   |                |                |
| Attributable to equity holders of the parent:   |   |                |                |
| <ul> <li>increase/(decrease) in retained earnings at<br/>the beginning of the period</li> </ul> | 4                                       |                |                |
| Attributable to minority interests  | 4                                       |                | -              |
|   |   |                |                |
|   |   | -              | -              |

Notes to the financial statements are included on pages C37 to C42.

**Source references:** AASB1039.4.1, 5.1(d), 5.1.1, 5.2, 5.2.2, 5.2.3

An alternative method of presentation, which also includes transactions with equity holders acting in their capacity as equity holders, is illustrated on page C32 of the concise report.

Note: Entities which recognise actuarial gains and losses directly in retained earnings must present a statement of recognised income and expense, and are not permitted to present a statement of changes in equity as illustrated in Alt 2.

# Consolidated statement of changes in equity for the financial year ended 30 June 2008 (Alt 2: presentation of a statement of changes in equity)

#### Consolidated

| Balance at 1.1Jy 2008 [Flects of changes in accounting policies:   | Consoliulated   | Fully paid<br>ordinary<br>shares<br>\$'000 | Partly paid<br>ordinary<br>shares<br>\$'000 | Converting non- participating preference shares \$'000 | General<br>reserve<br>\$'000 | Asset<br>revaluation<br>reserve<br>\$'000 |
|--|---|--|---|--|------------------------------|---|
| Effects of changes in accounting policies:   | Balance at 1 July 2006  |  | ·   |  |                              | ·   |
| As restated  | •   |  |   |  |                              |   |
| Calint/Coss) on revaluation of properly  | [details]   | -  | -   | -  | -                            | -   |
| Increase/decrease) arising from a change in existing decommissioning, restoration or similar liabilities  Gain/(loss) on available-for-sale investments  Gain/(loss) on cash flow hedges  Exchange differences arising on translation of foreign operations  Related income lax  **Transfers (net of any related tax):  Transfers (net of any related tax):  Transfers (net of any related tax):  Transfer to profit or loss on sale of available-for-sale investments  Frofit for the period  **Transfer to profit or loss on sale of available-for-sale investments  Frofit for the period  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Foreign to dividends  **Balance at 3 July 2007  **Astronomy (astronomy of property  **Gain/(loss) on revaluation of property  **Gain/(loss) on revaluation of property  **Gain/(loss) on revaluation of property  **Gain/(loss) on available-for-sale investments  **Gain/(loss) on availab | As restated   | 45,797                                     | 1,775                                       | 1,100  | 807                          | 51  |
| Increase/decrease) arising from a change in existing decommissioning, restoration or similar liabilities  Gain/(loss) on available-for-sale investments  Gain/(loss) on cash flow hedges  Exchange differences arising on translation of foreign operations  Related income lax  **Transfers (net of any related tax):  Transfers (net of any related tax):  Transfers (net of any related tax):  Transfer to profit or loss on sale of available-for-sale investments  Frofit for the period  **Transfer to profit or loss on sale of available-for-sale investments  Frofit for the period  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Transfer to profit or loss on sale of available-for-sale investments  **Foreign to dividends  **Balance at 3 July 2007  **Astronomy (astronomy of property  **Gain/(loss) on revaluation of property  **Gain/(loss) on revaluation of property  **Gain/(loss) on revaluation of property  **Gain/(loss) on available-for-sale investments  **Gain/(loss) on availab |   |  |   |  |                              |   |
| restoration or similar liabilities Gain/(Iosg) on cash flow hedges Exchange differences arising on translation of foreign operations Related income tax  Not income recognised directly in equity Transfer (of any related tax): Transfer (of any related tax): Transfer to profit or loss on cash flow hedges Transfer to profit or loss on sale of available-for-sale investments Transfer to profit or loss on sale of available-for-sale investments Transfer to profit or loss on sale of available-for-sale investments Transfer to profit or loss on sale of available-for-sale investments Transfer to profit or loss on sale of available-for-sale investments Transfer to profit or loss on sale of available-for-sale investments Transfer to profit or loss on sale of available-for-sale investments Transfer to profit or loss on sale of available-for-sale investments Total recognised income and expense Transfer to profit or loss on available-for-sale investments Transfer to profit or loss on change in existing decommissioning, restoration or similar liabilities Transfer to profit or loss on change in existing decommissioning, restoration or similar liabilities Transfer to profit or loss on change in existing decommissioning, restoration or similar liabilities Transfer to profit or loss on change in existing operations Transfer to profit or loss on change in existing operations Transfer to profit or loss on change in existing operations Transfer to profit or loss on change in the profit or loss  | Gain/(loss) on revaluation of property                            | -  | -   | -  | -                            | 1,643                                     |
| Gain/(loss) on available-for-sale investments  |   |  |   |  |                              |   |
| Cain/(toss) on cash flow hedges  |   |  | -   |  | -                            |   |
| Exchange differences arising on translation of foreign operations  |   | -  | -   | -  | -                            | -   |
| Related income tax   | . ,   |  | -   |  | -                            |   |
| Net income recognised directly in equity   -   |   |  | -   |  | -                            | (402)                                     |
| Transfer (net of any related tax): Transfer to profit or loss on cash flow hedges Transfer to initial carrying amount of non-financial hedged item on cash flow hedges Transfer to profit or loss on sale of available-for-sale investments Transfer to profit or loss on sale of available-for-sale investments Transfer to profit or loss on sale of available-for-sale investments Transfer to profit or loss on sale of available-for-sale investments Transfer to retained earnings Transfer to profit or loss on cash flow hedges Transfer to profit or loss on cash flow hedges Transfer to profit or loss on disposal of foreign operations Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to prefit or loss on disposal of foreign operation Transfer to prefit or loss on disposal |   |  | -   | -  | -                            | , ,                                       |
| Transfer to profit or loss on cash flow hedges Transfer to profit or loss on sale of available-for-sale investments Transfer to profit or loss on sale of available-for-sale investments Transfer to profit or be period Total recognised income and expense Recognition of share-based payments Transfer to profit or loss on sale of available-for-sale investments Transfer to retained earnings Payment of dividends Balance at 30 June 2007  Balance at 30 June 2007  45,797 1,775 1,100 807 1,201  Balance at 1 July 2007  Gain/(loss) on revaluation of property Increase/(decrease) arising from a change in existing decommissioning, restoration or similar liabilities Gain/(loss) on available-for-sale investments Gain/(loss) on cash flow hedges Gain/(loss) on cash flow hedges Caching a cash flow hedges Transfer to profit or loss on cash flow hedges Transfers (net of any related tax): Transfers (net of any related tax): Transfer to profit or loss on cash flow hedges Tran |   |  | -   |  | -                            | 1,150                                     |
| Transfer to initial carrying amount of non-financial hedged item on cash flow hedges  Transfer to profit or loss on sale of available-for-sale investments  Profit for the period  Total recognised income and expense  Recognition of share-based payments  Transfer to retained earnings  Payment of dividends  Balance at 30 June 2007  45,797  1,775  1,100  807  1,201  Balance at 1 July 2007  45,797  1,775  1,100  807  1,201  Balance at 1 July 2007  45,797  1,775  1,100  807  1,201  Balance at 1 July 2007  45,797  1,775  1,100  807  1,201  Balance at 1 July 2007  45,797  1,775  1,100  807  1,201  Balance at 30 June 2007  45,797  1,775  1,100  807  1,201  Balance at 30 June 2007  45,797  1,775  1,100  807  1,201  Balance at 30 June 2007  45,797  1,775  1,100  807  1,201  Balance at 30 June 2007  45,797  1,775  1,100  807  1,201  Balance at 30 June 2007  45,797  1,775  1,100  807  1,201  Balance at 30 June 2007  45,797  1,775  1,100  807  1,201  Balance at 30 June 2007  45,797  1,775  1,100  807  1,201  Balance at 30 June 2007  45,797  1,775  1,100  807  1,201  Balance at 30 June 2007  45,797  1,775  1,100  807  1,201  807  1 |   |  |   |  |                              |   |
| Transfer to profit or loss on sale of available-for-sale investments   |   |  | -   | -  | -                            |   |
| Transfer to profit or loss on sale of available-for-sale investments   -   -   -   -   -   -   -   -   -   |   |  |   |  | _                            |   |
| Profit for the period  |   |  | _   |  | _                            |   |
| Total recognised income and expense  | •   |  | _   |  | _                            |   |
| Recognition of share-based payments   -  | ·   | _  | _   | _  | _                            | 1 150                                     |
| Transfer to retained earnings  |   |  | _   | _  | _                            | 1,130                                     |
| Payment of dividends   |   | _  | _   | _  | _                            | _   |
| Balance at 30 June 2007  |   | _  | _   | -  | -                            |   |
| Balance at 1 July 2007   | •   | 45.797                                     | 1.775                                       | 1.100  | 807                          | 1.201                                     |
| Gain/(loss) on revaluation of property Increase/(decrease) arising from a change in existing decommissioning, restoration or similar liabilities Gain/(loss) on available-for-sale investments Gain/(loss) on available-for-sale investments Gain/(loss) on cash flow hedges Exchange differences arising on translation of foreign operations Related income tax  Net income recognised directly in equity Transfers (net of any related tax): Transfer to profit or loss on cash flow hedges Transfer to initial carrying amount of non-financial hedged item on cash flow hedges Transfer to profit or loss on disposal of foreign operation Profit for the period  Total recognised income and expense Recognition of share-based payments Transfer from equity-settled employee benefits reserve 338 Sase of shares under share option plan Issue of shares under share option plan Issue of shares for consulting services performed 8 Sase of converting non-participating preference shares Share issue costs (16,456)   |   | 10,101                                     | .,  | .,   |                              | .,20.                                     |
| Gain/(loss) on evaluation of property Increase/(decrease) arising from a change in existing decommissioning, restoration or similar liabilities Gain/(loss) on available-for-sale investments Gain/(loss) on available-for-sale investments Gain/(loss) on cash flow hedges Exchange differences arising on translation of foreign operations Related income tax  Net income tax Related income tax  Net income recognised directly in equity Transfers (net of any related tax): Transfer to profit or loss on cash flow hedges Transfer to initial carrying amount of non-financial hedged item on cash flow hedges Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer to profit or loss on disposal of foreign operation Transfer from equity-settled employee benefits reserve 338 Faceognition of share-based payments Transfer from equity-settled employee benefits reserve 338 Faceognition of share share option plan Susue of shares under share option plan Susue of shares for consulting services performed 8 Faceognition on-participating preference shares Faceognition non-participating preference shares Faceognition non-participating preference shares Faceognition of share-based payments Faceognition of share-based payments Faceognition of share-based polion plan Faceognition of share-based plan plan Faceognit | Balance at 1 July 2007  | 45,797                                     | 1,775                                       | 1,100  | 807                          | 1,201                                     |
| Increase/(decrease) arising from a change in existing decommissioning, restoration or similar liabilities  Gain/(loss) on available-for-sale investments  Gain/(loss) on available-for-sale investments  Exchange differences arising on translation of foreign operations Related income tax  Related income tax  Net income recognised directly in equity  Transfers (net of any related tax):  Transfer to profit or loss on cash flow hedges  Transfer to profit or loss on cash flow hedges  Transfer to profit or loss on disposal of foreign operation  Profit for the period  Total recognised income and expense  Recognition of share-based payments  Transfer from equity-settled employee benefits reserve  Issue of shares under share option plan  Issue of shares for consulting services performed  Issue of converting non-participating preference shares  Share issue costs  Share issue costs  (16,456)  Transfer to retained earnings  Payment of dividends  Related income tax  8 1  | •   | _  | _   |  | -                            | · <u>-</u>                                |
| restoration or similar liabilities   |   |  |   |  |                              |   |
| Gain/(loss) on cash flow hedges Exchange differences arising on translation of foreign operations Related income tax   |   | -  | -   | -  | -                            | -   |
| Exchange differences arising on translation of foreign operations Related income tax  Net income recognised directly in equity  Transfers (net of any related tax):  Transfer to profit or loss on cash flow hedges  Transfer to profit or loss on disposal of foreign operation Profit for the period  Total recognised income and expense Recognition of share-based payments  Transfer from equity-settled employee benefits reserve Issue of shares under share option plan Issue of converting non-participating preference shares Share issue costs Share buy-back Share buy-back Share buy-back costs Transfer to rediand earnings Page 19 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2  | Gain/(loss) on available-for-sale investments                     | -  | -   | -  | -                            | -   |
| Related income tax  Net income recognised directly in equity  Transfers (net of any related tax):  Transfer to profit or loss on cash flow hedges  Transfer to initial carrying amount of non-financial hedged item on cash flow hedges  Transfer to profit or loss on disposal of foreign operation  Profit for the period  Total recognised income and expense  Recognition of share-based payments  Transfer from equity-settled employee benefits reserve Issue of shares under share option plan  Issue of shares for consulting services performed  Issue of converting non-participating preference shares  Share issue costs  Share buy-back  Share buy-back  Share buy-back costs  Transfer to retained earnings  Payment of dividends  Related income tax  | Gain/(loss) on cash flow hedges                                   | -  | -   | -  | -                            | -   |
| Net income recognised directly in equity   | Exchange differences arising on translation of foreign operations | -  | -   | -  | -                            | -   |
| Transfers (net of any related tax):  Transfer to profit or loss on cash flow hedges  Transfer to initial carrying amount of non-financial hedged item on cash flow hedges  Transfer to profit or loss on disposal of foreign operation  Profit for the period  Total recognised income and expense  Recognition of share-based payments  Transfer from equity-settled employee benefits reserve  Issue of shares under share option plan  Issue of shares for consulting services performed  Issue of convertible notes  Share buy-back  Share buy-back  Share buy-back costs  Transfer to retained earnings  Payment of dividends  Related income tax  Page 1   | Related income tax  | -  | -   | -  | -                            | -   |
| Transfer to profit or loss on cash flow hedges Transfer to initial carrying amount of non-financial hedged item on cash flow hedges Transfer to profit or loss on disposal of foreign operation Profit for the period  Total recognised income and expense Recognition of share-based payments Transfer from equity-settled employee benefits reserve Issue of shares under share option plan Issue of shares for consulting services performed Issue of convertible notes Share issue costs  Transfer by-back (16,456) Transfer to retained earnings Payment of dividends Related income tax  | Net income recognised directly in equity                          | -  | -   | -  | -                            | -   |
| Transfer to initial carrying amount of non-financial hedged item on cash flow hedges  Transfer to profit or loss on disposal of foreign operation  Profit for the period  Total recognised income and expense  Recognition of share-based payments  Transfer from equity-settled employee benefits reserve  Issue of shares under share option plan  Issue of shares for consulting services performed  Issue of convertible notes  Share issue costs  Share buy-back  Share buy-back  Share buy-back  Share to retained earnings  Payment of dividends  Related income tax  Profit for loss on disposal of foreign operation  Profit for the period  Profit f | Transfers (net of any related tax):                               |  |   |  |                              |   |
| Flow hedges Transfer to profit or loss on disposal of foreign operation Profit for the period Total recognised income and expense Recognition of share-based payments Transfer from equity-settled employee benefits reserve Issue of shares under share option plan Issue of shares for consulting services performed Issue of converting non-participating preference shares Issue of convertible notes That issue costs Transfer from equity-settled employee benefits reserve Transfer to retained earnings Transfer to retained tax Transfer to ret | Transfer to profit or loss on cash flow hedges                    | -  | -   | -  | -                            | -   |
| Transfer to profit or loss on disposal of foreign operation Profit for the period  | • •   |  |   |  |                              |   |
| Profit for the period         -  | •   | -  | -   | -  | -                            | -   |
| Total recognised income and expense         -  |   |  | -   | -  | -                            |   |
| Recognition of share-based payments         -  |   |  | -   | -  | -                            | -   |
| Transfer from equity-settled employee benefits reserve         338         -   | •   |  | -   |  | -                            |   |
| Issue of shares under share option plan       314       - </td <td>• •</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td></td>   | • •   | -  | -   |  | -                            |   |
| Issue of shares for consulting services performed         8         - <td< td=""><td></td><td></td><td>-</td><td>-</td><td>-</td><td>-</td></td<>  |   |  | -   | -  | -                            | -   |
| Issue of converting non-participating preference shares       -       -       100       -       -         Issue of convertible notes       -       -       -       -       -       -         Share issue costs       -   |   |  | -   | -  | -                            | _   |
| Issue of convertible notes     -     -     -     -       Share issue costs     -     -     (6)     -       Share buy-back     (16,456)     -     -     -     -       Share buy-back costs     (277)     -     -     -     -       Transfer to retained earnings     -     -     -     -     -     -       Payment of dividends     -     -     -     -     -     -       Related income tax     83     -     1     -     -   | - · · · · · · · · · · · · · · · · · · ·                           | 8  | -   | 100  | -                            | _   |
| Share issue costs       -       -       (6)       -       -         Share buy-back       (16,456)       -       -       -       -         Share buy-back costs       (277)       -       -       -       -         Transfer to retained earnings       -       -       -       -       (3)         Payment of dividends       -       -       -       -       -       -         Related income tax       83       -       1       -       -  |   |  | _   | 100  | -                            |   |
| Share buy-back       (16,456)       -       -       -       -         Share buy-back costs       (277)       -       -       -       -         Transfer to retained earnings       -       -       -       -       (3)         Payment of dividends       -       -       -       -       -       -         Related income tax       83       -       1       -       -  |   |  | _   | (6)  | -                            |   |
| Share buy-back costs         (277)         - <td></td> <td>(16.456)</td> <td>_</td> <td>(0)</td> <td>_</td> <td></td>  |   | (16.456)                                   | _   | (0)  | _                            |   |
| Transfer to retained earnings         -         -         -         -         -         (3)           Payment of dividends         - <t< td=""><td>·</td><td></td><td>_</td><td></td><td>_</td><td></td></t<>  | ·   |  | _   |  | _                            |   |
| Payment of dividends         -   | ·   | (211)                                      |   |  | _                            | (3)                                       |
| Related income tax         83         -         1         -         -  |   |  | _   | _  | _                            | -   |
|  | •   | 83   | _   | 1  | _                            | _   |
|  | Balance at 30 June 2008   | 29,807                                     | 1,775                                       | 1,195  | 807                          | 1,198                                     |

Notes to the financial statements are included on pages C37 to C42.

**Source references:** AASB1039.4.1, 5.1(d), 5.2, 5.2.2, 5.2.3

|   | Investments  | Equity-settled employee |         | Foreign<br>currency | Option premium on | Tax |          | Attributable to equity |          |                  |
|---|--------------|-------------------------|---------|---------------------|-------------------|-----|----------|------------------------|----------|------------------|
| \$1000  |              |                         | Hedging |                     |                   |     | Retained |                        | Minority |                  |
| 470   |              |                         |         |                     |                   |     | -        |                        |          |                  |
| 1   |              |                         |         |                     |                   |     |          |                        |          |                  |
| 470 - 258 140 - 73,896 124,284 17,242 141,536  1,643 - 1,643  1,643 - 1,643   | 470          |                         | 258     | 140                 | -                 | -   | 73,896   | 124,294                | 17,242   | 141,536          |
| 470 - 258 140 - 73,896 124,284 17,242 141,536  1,643 - 1,643  1,643 - 1,643   | _            |                         | _       |                     | _                 | _   | _        |                        | _        |                  |
| 81  | 470          | _                       | 258     | 140                 | -                 | -   | 73.896   | 124.294                | 17.242   | 141.536          |
| 81  |              |                         |         |                     |                   |     | -,       |                        | ,        | , , , , ,        |
| 81  | -            | -                       | -       | -                   | -                 | -   | -        | 1,643                  | -        | 1,643            |
| 81  |              |                         |         |                     |                   |     |          |                        |          |                  |
| 316   |              |                         | -       |                     | -                 | -   | -        |                        | -        | _ <del>.</del> _ |
|   |              | -                       |         | -                   | -                 | -   | -        |                        | -        |                  |
| (24)         -         (95)         (36)         -         -         (648)         -         (648)           57         -         221         85         -         -         1,513         -         1,513           -         -         (600)         -         -         -         (60)         -         (60)           -         -         (141)         -         -         (141)         -         (141)           -         -         -         -         -         (141)         -         (141)           -         -         -         -         -         -         (141)         -         (141)           - <td< td=""><td></td><td></td><td></td><td></td><td>-</td><td>-</td><td>-</td><td></td><td>-</td><td></td></td<>  |              |                         |         |                     | -                 | -   | -        |                        | -        |                  |
| 57         -         221         85         -         -         1,513         -         1,513           -         (60)         -         -         (60)         -         (60)         -         (60)           -         (141)         -         -         (141)         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -   |              |                         |         |                     | -                 |     | -        |                        | -        |                  |
| - (60) - |              |                         | ` '     | ` ,                 |                   |     |          | ` /                    |          | ` /              |
| - (141) (141) - (141) - (141) - (141) - (141) - (141) (141) (141) (141) (141) (141) (141)   | 01           |                         | 22 1    | 00                  |                   |     |          | 1,515                  |          | 1,515            |
|   | -            | -                       | (60)    | -                   | -                 | -   | -        | (60)                   | -        | (60)             |
|   |              |                         |         |                     |                   |     |          |                        |          |                  |
|   | -            |                         | (141)   |                     | -                 | -   | -        | (141)                  | -        | (141)            |
| 57         -         20         85         -         -         27,569         28,881         2,763         31,644           -         338         -         -         -         -         -         338         -         338         -         338         -         338         -   |              |                         |         |                     | -                 | -   | -        |                        | - 700    | -                |
| - 338   |              |                         |         |                     |                   |     |          | ·                      |          |                  |
| The color of the  |              |                         |         | 85                  |                   | -   |          |                        |          |                  |
|   |              |                         |         |                     |                   |     |          |                        |          | -                |
| 527         338         278         225         -         94,986         147,034         20,005         167,039           527         338         278         225         -         94,986         147,034         20,005         167,039           -         -         -         -         -         -         -         -         -           94         -         -         -         -         94         -         94         -         94         -<  |              |                         |         |                     |                   |     |          |                        |          | (6.479)          |
| 527         338         278         225         -         -         94,986         147,034         20,005         167,039           - <t< td=""><td>527</td><td>338</td><td>278</td><td>225</td><td>-</td><td>-</td><td></td><td></td><td>20,005</td><td></td></t<>   | 527          | 338                     | 278     | 225                 | -                 | -   |          |                        | 20,005   |                  |
|   |              |                         |         |                     |                   |     | •        |                        | ·        |                  |
| 94  | 527          | 338                     | 278     | 225                 | -                 | -   | 94,986   | 147,034                | 20,005   | 167,039          |
| 94         -         -         -         -         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         436         -         436         -         436         -         436         -         -         75         -         424         -         424         -         424         -         424         -         424         -         424         -         424         -         424         -         424 </td <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td></td>  | -            | -                       | -       | -                   | -                 | -   | -        | -                      | -        |                  |
| 94         -         -         -         -         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         94         -         436         -         436         -         436         -         436         -         -         75         -         424         -         424         -         424         -         424         -         424         -         424         -         424         -         424         -         424 </td <td></td>   |              |                         |         |                     |                   |     |          |                        |          |                  |
| 436   |              |                         |         |                     | -                 | -   | -        |                        | -        | - 04             |
| -         -         75         -         -         75         -         75           (28)         -         (131)         (22)         -         -         -         (181)         -         (181)           66         -         305         53         -         -         -         424         -         424           -         -         (86)         -         -         -         -         424         -         424           -         -         (86)         -         -         -         -         424         -         424           -         -         (180)         -         -         -         -         (180)         -         (180)           -         -         (180)         -         -         -         (180)         -         (180)         -         (180)         -         (180)         -         (180)         -         (180)         -         (180)         -         -         (84)         -         -         (84)         -         -         (84)         -         -         -         (84)         -         -         -         -         -         - <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td></td>  |              |                         |         |                     | -                 | -   | -        |                        | -        |                  |
| (28)         -         (131)         (22)         -         -         -         (181)         -         (181)           66         -         305         53         -         -         -         424         -         424           -         -         (86)         -         -         -         -         424         -         424           -         -         (86)         -         -         -         -         424         -         424           -         -         (180)         -         -         -         -         (180)         -         -         (22,552         22,552         22,552         4,000         26,626  |              |                         |         |                     | _                 |     | _        |                        | _        |                  |
| 66       -       305       53       -       -       424       -       424         -       -       (86)       -       -       -       -       (86)       -       (86)         -       -       (180)       -       -       -       (180)       -       (180)         -       -       -       -       -       -       (180)       -       (180)         -       -       -       -       -       -       -       (180)       -       (180)         -       -       -       -       -       -       -       -       (180)       -       (180)         -       -       -       -       -       -       -       -       (180)       -       -       (180)         -<   |              |                         |         |                     |                   | _   |          |                        |          |                  |
| - (180) (180) - (180) - (180) - (180)  (84) (84) - (84)  22,552 22,552 4,000 26,552  66 - 39 (31) 22,552 22,626 4,000 26,626  - 206 206 - 206  - (338) 206 - 206  - (338) 314 - 314  100 - 100  834 - 834  834 - 834  (6) - (6)  (555) (17,011) - (17,011)  (555) (17,011) - (17,011)  (6,635) (6,635) - (6,635)  (242) (158) - (158)   |              | -                       | ` '     |                     | -                 | _   | _        |                        | _        |                  |
| (180) (180) - (180) - (180)  (84) (84) - (84)  22,552 22,552 4,000 26,552  66 - 39 (31) 22,552 22,626 4,000 26,626  - 206 206 - 206  - (338) 206 - 206  - (338) 314 - 314  100 - 100  834 - 834  834 - 834  (6) - (6)  (555) (17,011) - (17,011)  (555) (17,011) - (17,011)  (6,635) (6,635) - (6,635)  (242) (158) - (158)   |              |                         |         |                     |                   |     |          |                        |          |                  |
| (84) (22,552 22,552 4,000 26,552 66 - 39 (31) 22,552 22,652 22,626 4,000 26,626 - 206 -               | -            | -                       | (86)    | -                   | -                 | -   | -        | (86)                   | -        | (86)             |
| -         -         -         -         22,552         22,552         4,000         26,552           66         -         39         (31)         -         -         22,552         22,626         4,000         26,626           -         206         -         -         -         -         206         -         206           -         (338)         -  | -            |                         | (180)   | -                   | -                 | -   | -        | (180)                  | -        | (180)            |
| -         -         -         -         22,552         22,552         4,000         26,552           66         -         39         (31)         -         -         22,552         22,626         4,000         26,626           -         206         -         -         -         -         206         -         206           -         (338)         -  |              |                         |         | (0.4)               |                   |     |          | (0.4)                  |          | (0.4)            |
| 66       -       39       (31)       -       -       22,552       22,626       4,000       26,626         -       206       -       -       -       -       206       -       206         -       (338)       -       -       -       -       -       -       -       -       -         - </td <td><del>-</del></td> <td>-</td> <td>-</td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td>   | <del>-</del> | -                       | -       |                     |                   | -   |          |                        |          |                  |
| - 206 206 - 206 - 206 - 206 - (338)   | - 66         | -                       | 30      |                     |                   |     |          |                        |          |                  |
| - (338)   | -            | 206                     | -       | -                   | _                 |     | ,002     | 1                      | -1,000   |                  |
|   | -            |                         | -       | _                   | _                 | _   | _        |                        | _        | -                |
| 8 - 8   | -            | -                       | -       | -                   | -                 | -   | -        | 314                    | -        | 314              |
| 834 834 - 66 - 66 - 66 - 66 - 66 - 66 - 66 -  | -            | -                       | -       | -                   | -                 | -   | -        | 8                      | -        |                  |
| (6) - (6) - (6) (70)  | -            | -                       | -       | -                   | -                 | -   | -        |                        | -        |                  |
| (555) (17,011) - (17,011)<br>(277) - (277)<br>(6,635) (6,635) - (6,635)<br>(242) (158) - (158)  | -            | -                       | -       | -                   | 834               | -   | -        |                        | -        |                  |
| (277) - (277)<br>3  | -            |                         | -       | -                   | -                 | -   |          |                        | -        |                  |
| 3   | -            | -                       | -       | -                   | -                 | -   |          |                        | -        |                  |
| (6,635) - (6,635)<br>(242) (158) - (158)  | <del>-</del> | -                       | -       | -                   | <del>-</del>      | -   |          |                        | -        | (277)            |
| (242) (158) - (158)   | -            | _                       | -       |                     | -                 |     |          |                        | -        | (6.635)          |
|   | -            | _                       | _       | _                   |                   |     |          |                        | -        |                  |
| 593 206 317 194 592 - 110,351 147,035 24.005 171.040  | 593          | 206                     | 317     | 194                 | 592               | -   | 110,351  | 147,035                | 24,005   | 171,040          |

# Discussion and analysis of the consolidated statement of changes in equity

[or consolidated statement of recognised income and expense, as appropriate] [non-listed entities only]

AASB1039.5.3

The financial statements of entities other than listed companies shall be accompanied by discussion and analysis to assist the understanding of members.

AASB1039.5.3.1

Listed companies are not required by AASB 1039 'Concise Financial Reports' to provide discussion and analysis in the concise financial report because, unlike other entities, they are required by s.299A of the Corporations Act 2001 to provide an operational and financial report in the directors' report that is part of the concise report. AASB 1039 only exempts listed companies from the statutory obligation to provide discussion and analysis of the financial statements. It does not prohibit a listed company from providing any discussion and analysis that it considers would assist a reader to understand the financial statements in the concise financial report.

#### Guidance

AASB1039.5.3.2

The information reported in the financial statements will be enhanced by a discussion and analysis of the principal factors affecting the financial performance, financial position and financing and investing activities of the entity. The extent of the discussion and analysis provided will vary from entity to entity, and from year to year, as is necessary in the circumstances to help compensate for the brevity of the concise financial report compared with the full financial report.

AASB1039.5.3.3(d)

In most situations, the content of the discussion and analysis in relation to the statement of changes in equity (or statement of recognised income and expense) would cover at least the following areas:

- (a) changes in the composition of the components of equity; and
- (b) causes of significant changes in subscribed capital, such as rights issues, share buy-backs or capital reductions.

Consolidated

# Consolidated cash flow statement for the financial year ended 30 June 2008

| Cash flows from operating activities         2700           Receipts from customers         204.168         227.649           Payments to suppliers and employees         (156.841)         (176.195)           Interest and other costs of finance paid         (5.194)         (6.186)           Incent axes paid         (13.574)         (14.082)           Net cash provided by operating activities         28,559         33.186           Cash flows from investing activities         (5.393)         (10.588)           Pyment for investment securities         3.604         2.410           Interest received         3.604         2.410           Dividends received         1.96         1.79           Dividends received         1.96         1.79           Proceeds from repayment of related parties         (5.194)         (5.020)           Proceeds from repayment of related parties         (5.194)         (5.020)           Proceeds from sale of property, plant and equipment         (2.243)         (1.188)           Payments for investment properties         (6.00)         (3.58)           Payments for investment properties         (6.00)         (3.58)           Payment for interagble assets         (6.00)         (5.02)         (4.00)           Additional interests acqu  |  | 2008        | 2007      |
|--|--|-------------|-----------|
| Receipts from customers         204,188         27,649           Payments to suppliers and employees         (16,86 kl)         (174,105)           Increst and other costs of finance paid         (5,184)         (6,186)           Income taxes paid         (13,574)         (14,082)           Net cash provided by operating activities         28,559         33,186           Cash flows from investing activities         (5,393)         (10,588)           Proceeds on sale of investment securities         3,604         2,410           Interest received         3,604         2,410           Dividends received         196         179           Amounts advanced to related parties         (5,147)         (5,020)           Proceeds from repayment of related party loans         4,588         3,417           Payments for property, plant and equipment         (22,943)         (11,887)           Proceeds from repayment of related party loans         4,588         3,417           Payments for investment properties         (10)         (12)           Payments for investment properties         (10)         (12)           Payments for investment properties         (10)         (10)           Payments for investment properties         (10)         (20)           Payments for   |  | \$'000      | \$'000    |
| Payments for suppliers and employees   (156,841)   (174,195)   Interest and other costs of finance paid   (6,184)   (6,184)   (6,184)   (14,082)   (14,0   | Cash flows from operating activities                             |             |           |
| Interest and other costs of finance paid   (6, 184)   (10, 87)   (14, 082)     | Receipts from customers  | 204,158     | 227,649   |
| Income taxes paid   (13.574) (14.082)     Net cash provided by operating activities   28.559   33.186     Cash flows from investing activities   (5.393) (10.588)     Payment for investment securities   (5.393) (10.588)     Proceeds on sale of investment securities   (5.393) (10.588)     Proceeds on sale of investment securities   (5.393) (10.588)     Interest received   (196) (179) (196) (19   |  | (156,841)   | (174,195) |
| Net cash provided by operating activities         28,569         33,186           Cash flows from investing activities         (5,393)         (10,588)           Proceeds on sale of investment securities         3,604         2,410           Interest received         2,315         1,304           Dividends received         196         179           Amounts advanced to related parties         (5,147)         (5,020)           Proceeds from repayment of related party loans         4,598         3,417           Payments for property, plant and equipment         (22,943)         (11,887)           Payments for investment properties         (10)         (12)           Payments for investment properties         (10)         (12)           Payments for investment properties         (602)         (440)           Additional interests acquired in associates and jointly controlled entities         (602)         (440)           Additional interests acquired in associates and jointly controlled entities         (622)         1.300           Net cash (used in)/provided by investing activities         (622)         1.300           Cash flows from financing activities         (6,482)         1,300           Proceeds from issues of equity securities         414         -           Payment for share buy-back to: <td>Interest and other costs of finance paid</td> <td>(5,184)</td> <td>(6,186)</td>  | Interest and other costs of finance paid                         | (5,184)     | (6,186)   |
| Cash flows from investing activities         (5,393)         (10,588)           Proceeds on sale of investment securities         3,604         2,410           Interest received         2,315         1,304           Dividends received         196         179           Amounts advanced to related parties         (5,147)         (5,020)           Proceeds from repayment of related party loans         4,598         3,417           Payments for property, plant and equipment         (22,943)         (11,887)           Proceeds from sale of property, plant and equipment         9,872         22,295           Payments for investment properties         (10)         (12)           Payments for intengible assets         (6)         (358)           Development costs paid         (5,147)         (5,020)           Additional interests acquired in associates and jointy controlled entities         (10)         -           Proceeds from sale of businesses         (5,22)         -           Payment for businesses         (5,22)         -           Payment for sale of businesses         (5,22)         -           Payment for sale of businesses         (5,22)         -           Payment for share issue costs         (6,22)         -           Payment for share issue costs </td <td>Income taxes paid</td> <td>(13,574)</td> <td>(14,082)</td>  | Income taxes paid  | (13,574)    | (14,082)  |
| Payment for investment securities         (5,383)         (10,588)           Proceeds on sale of investment securities         3,604         2,410           Interest received         2,315         1,304           Dividends received         196         179           Amounts advanced to related parties         (5,147)         (5,020)           Proceeds from repayment of related party loans         4,598         3,417           Payments for property, plant and equipment         (22,943)         (11,887)           Proceeds from sale of property, plant and equipment         (9,872         22,295           Payments for investment properties         (10)         (12)           Payments for intangible assets         (6)         (358)           Development costs paid         (502)         (440)           Additional interests acquired in associates and jointly controlled entities         (10)         (12           Proceeds from sale of businesses         7,566         -           Payment for businesses         (622)         -           Net cash (used in)provided by investing activities         (6,482)         1,300           Cash flows from financing activities         (6,482)         1,300           Payment for share buy-back to:   | Net cash provided by operating activities                        | 28,559      | 33,186    |
| Proceeds on sale of investment securities         3,604         2,410           Interest received         2,315         1,304           Dividends received         196         179           Amounts advanced to related parties         (5,147)         (5,020)           Proceeds from repayment of related party loans         4,598         3,417           Payments for property, plant and equipment         9,872         22,295           Payments for investment properties         (10)         (12)           Payments for interest sacquired in associates and jointly controlled eassets         (6)         (358)           Development costs paid         (502)         (440)           Additional interests acquired in associates and jointly controlled entities         (10)         -           Proceeds from sale of businesses         7,566         -           Payment for businesses         (6,22)         -           Net cash (used in)/provided by investing activities         (6,482)         1,300           Cash flows from financing activities         414         -           Payment for share issue costs         (6)         -           Payment for share buy-back to:         -         -           - equity holders of the parent         (17,011)         -           - equity h  | Cash flows from investing activities                             |             |           |
| Interest received  | Payment for investment securities                                | (5,393)     | (10,588)  |
| Dividends received         196         179           Amounts advanced to related parties         (5,147)         (5,020)           Proceeds from repayment of related party loans         4,598         3,417           Payments for property, plant and equipment         (22,943)         (11,887)           Proceeds from sale of property, plant and equipment         9,872         22,295           Payments for intangible assets         (6)         (358)           Development costs paid         (6)         (358)           Development costs paid         (602)         (440)           Additional interests acquired in associates and jointly controlled entities         7,666         -           Proceeds from sale of businesses         7,566         -           Proceeds from sale of businesses         (622)         -           Net cash (used in)/provided by investing activities         (6,482)         1,300           Repayment for share issue costs         (6,682)         1,300           Poceeds from issues of equity securities         414         -           Payment for share buy-back to:   | Proceeds on sale of investment securities                        | 3,604       | 2,410     |
| Amounts advanced to related parties         (5,147)         (5,020)           Proceeds from repayment of related party loans         4,598         3,417           Payments for property, plant and equipment         (22,943)         (11,887)           Proceeds from sale of property, plant and equipment         9,872         22,295           Payments for investment properties         (10)         (12)           Payments for investment properties         (60)         (358)           Development costs paid         (502)         (440)           Additional interests acquired in associates and jointy controlled entities         (10)         -           Proceeds from sale of businesses         7,566         -           Payment for businesses         (622)         -           Net cash (used in)/provided by investing activities         (6,482)         1,300           Cash flows from financing activities         414         -           Payment for share issue costs         (6)         -           Payment for share buy-back to:         -         -           - equity holders of the parent         (17,011)         -           - minority interests         (27,751)         -           Payment for share buy-back costs         (27,752)         -           Proceeds from issu  | Interest received  | 2,315       | 1,304     |
| Proceeds from repayment of related party loans         4,598         3,417           Payments for property, plant and equipment         9,872         22,295           Payments for investment properties         (10)         (12)           Payments for intengible assets         (6)         (358)           Development costs paid         (502)         (440)           Additional interests acquired in associates and jointly controlled entities         (10)         -           Proceeds from sale of businesses         7,566         -           Payment for businesses         (6,482)         1,300           Net cash (used in)/provided by investing activities         (6,482)         1,300           Cash flows from financing activities         414         -           Proceeds from issues of equity securities         414         -           Payment for share buy-back to:         -         -           - equity holders of the parent         (17,011)         -           - minority interests         (27,77)         -           Proceeds from issue of debt securities         22,450         -           Payment for share buy-back costs         (27,77)         -           Proceeds from borrowings         7,828         5,541           Repayment of botrowings         7,   |  |             |           |
| Payments for property, plant and equipment         (22,943)         (11,887)           Proceeds from sale of property, plant and equipment         9,872         22,295           Payments for investment properties         (10)         (12)           Payments for investment properties         (6)         (358)           Development costs paid         (502)         (440)           Additional interests acquired in associates and jointly controlled entitles         (10)         -           Proceeds from sale of businesses         7,566         -           Payment for businesses         (622)         -           Net cash (used in)/provided by investing activities         (6,482)         1,300           Cash flows from financing activities         414         -           Proceeds from issue of equity securities         414         -           Payment for share issue costs         (6)         -           Payment for share buy-back to:   | ·  | _ ` ` _     |           |
| Proceeds from sale of property, plant and equipment         9,872         22,295           Payments for investment properties         (10)         (12)           Payments for intangible assets         (6)         (358)           Development costs paid         (502)         (440)           Additional interests acquired in associates and jointly controlled entities         (10)         -           Proceeds from sale of businesses         7,566         -           Payment for businesses         (622)         -           Net cash (used in)/provided by investing activities         (6,482)         1,300           Cash flows from financing activities         414         -           Proceeds from issues of equity securities         414         -           Payment for share issue costs         (6)         -           Payment for share buy-back to:         -         -           equity holders of the parent         (17,011)         -           - minority interests         (277)         -           Proceeds from issue of debt securities         (247)         -           Payment for share buy-back costs         (595)         -           Payment for share buy-back costs         (277)         -           Proceeds from issue of debt securities         (2,450 <td></td> <td></td> <td></td>   |  |             |           |
| Payments for investment properties         (10)         (12)           Payments for intangible assets         (6)         (358)           Development costs paid         (5002)         (440)           Additional interests acquired in associates and jointly controlled entities         (10)         -           Proceeds from sale of businesses         7,566         -           Payment for businesses         (622)         -           Net cash (used in)/provided by investing activities         (6,482)         1,300           Cash flows from financing activities           Proceeds from issues of equity securities         414         -           Payment for share issue costs         (6)         -           Payment for share buy-back to:         -         -           equity holders of the parent         (17,011)         -           equity holders of the parent for share buy-back costs         (277)         -           Proceeds from issue of debt securities         22,450         -           Payment for share buy-back costs         (595)         -           Proceeds from issue of the securities         (277)         -           Proceeds from issue of debt securities         (595)         -           Proceeds from borrowings         (22,450         - <td></td> <td>_ , , , , _</td> <td>, ,</td>  |  | _ , , , , _ | , ,       |
| Payments for intangible assets         (6)         (358)           Development costs paid         (502)         (440)           Additional interests acquired in associates and jointily controlled entities         (10)         -           Proceeds from sale of businesses         7,566         -           Payment for businesses         (622)         -           Net cash (used in)/provided by investing activities         (6,482)         1,300           Cash flows from financing activities           Proceeds from issues of equity securities         414         -           Payment for share issue costs         (6)         -           Payment for share buy-back to:         -         -           - equity holders of the parent         (17,011)         -           - minority interests         -         -           Payment for share buy-back costs         (277)         -           Proceeds from issue of debt securities         (22,450         -           Payment for debt issue costs         (595)         -           Proceeds from borrowings         7,828         5,541           Repayment of borrowings         (27,754)         (30,310)           Dividends paid to:         -         -         -           - equity holders   | · · · · · ·  |             | =         |
| Development costs paid         (502)         (440)           Additional interests acquired in associates and jointly controlled entities         (10)         -           Proceeds from sale of businesses         7,566         -           Payment for businesses         (622)         -           Net cash (used in)/provided by investing activities         (6,482)         1,300           Cash flows from financing activities         -         -           Proceeds from issues of equity securities         414         -           Payment for share issue costs         (6)         -           Payment for share buy-back to:         -         -           - equity holders of the parent         (17,011)         -           - minority interests         (277)         -           Proceeds from issue of debt securities         (22,450         -           Payment for debt issue costs         (595)         -           Proceeds from borrowings         (595)         -           Proceeds from borrowings         (27,754)         (30,310)           Dividends paid to:         -         -         -           - equity holders of the parent         (6,635)         (6,6479)           - minority interests         (21,586)         (31,248) <t< td=""><td></td><td>, , , –</td><td>, ,</td></t<>  |  | , , , –     | , ,       |
| Additional interests acquired in associates and jointly controlled entities         (10)         -           Proceeds from sale of businesses         7,566         -           Payment for businesses         (622)         -           Net cash (used in)/provided by investing activities         (6,482)         1,300           Cash flows from financing activities           Proceeds from issues of equity securities         414         -           Payment for share issue costs         (6)         -           Payment for share buy-back to:         (17,011)         -           - equity holders of the parent         (17,011)         -           - minority interests         -         -           Payment for share buy-back costs         (2777)         -           Payment for share buy-back costs         (595)         -           Proceeds from issue of debt securities         22,450         -           Payment for share buy-back costs         (595)         -           Proceeds from borrowings         (595)         -           Proceeds from borrowings         (27,754)         (30,310)           Dividends paid to:         (27,754)         (30,310)           equity holders of the parent         (6,635)         (6,479)   | ·  |             | ` ,       |
| Dinitly controlled entities   Controlled e   | ·  | (502)       | (440)     |
| Proceeds from sale of businesses Payment for businesses Received in injerior decivities Received from issues of equity securities Repayment for share issue costs Repayment for share buy-back to: Requity holders of the parent Received from issue of debt securities Repayment for share buy-back costs Repayment for debt issue costs Repayment for debt issue costs Repayment for debt issue costs Repayment for borrowings Repayment of the parent Repayment of the pare | ·  | (40)        |           |
| Payment for businesses         (622)         -           Net cash (used in)/provided by investing activities         (6,482)         1,300           Cash flows from financing activities         ***           Proceeds from issues of equity securities         414         -           Payment for share issue costs         (6)         -           Payment for share issue costs         (17,011)         -           - equity holders of the parent         (17,011)         -           - minority interests         (2777)         -           Payment for share buy-back costs         (2777)         -           Proceeds from issue of debt securities         (22,450)         -           Proceeds from issue costs         (595)         -           Payment for debt issue costs         (595)         -           Proceeds from borrowings         7,828         5,541           Repayment of borrowings         7,828         5,541           Repayment of borrowings         (6,635)         (6,479)           - equity holders of the parent         (6,635)         (6,479)           - minority interests         (21,586)         (31,248)           Net increase in cash and cash equivalents         491         3,238           Cash and cash equivalents at th   | •  | , , , –     | -         |
| Net cash (used in)/provided by investing activities  Cash flows from financing activities  Proceeds from issues of equity securities  Payment for share issue costs  equity holders of the parent  minority interests  Payment for share buy-back costs  Payment for debt issue costs  Payment for debt issue costs  Payment for debt issue costs  Proceeds from borrowings  Proceeds from borrowings  Proceds from borrowings  Proceeds from borrowings  Proceds from issue of debt securities  Proceds from issue of the parent  Proceds from issue of the p |  |             | -         |
| Cash flows from financing activities Proceeds from issues of equity securities Payment for share issue costs Payment for share buy-back to: - equity holders of the parent - minority interests Payment for share buy-back costs Payment for share buy-back costs Payment for share buy-back costs Payment for debt issue of debt securities Payment for debt issue costs Payment for debt issue costs Payment for debt issue costs Payment for back costs Payment for debt issue costs Payment for back costs Payment fo | Payment for dusinesses   | (622)       |           |
| Proceeds from issues of equity securities         414         -           Payment for share issue costs         (6)         -           Payment for share buy-back to:   | Net cash (used in)/provided by investing activities              | (6,482)     | 1,300     |
| Payment for share issue costs  Payment for share buy-back to:  - equity holders of the parent - minority interests   | Cash flows from financing activities                             |             |           |
| Payment for share buy-back to: - equity holders of the parent - minority interests   | Proceeds from issues of equity securities                        | 414         | -         |
| - equity holders of the parent - minority interests  | Payment for share issue costs                                    | (6)         | -         |
| - equity holders of the parent - minority interests  | Payment for share buy-back to:                                   |             |           |
| - minority interests Payment for share buy-back costs Proceeds from issue of debt securities Payment for debt issue costs Payment for debt issue costs Proceeds from borrowings Proceeds from issue of (55) 25   | ·  | (17,011)    | -         |
| Proceeds from issue of debt securities  Payment for debt issue costs  Proceeds from borrowings  Repayment of borrowings  Circle 27,754)  Proceeds from borrowings  Repayment of borrowings  Dividends paid to:  - equity holders of the parent - minority interests  Net cash used in financing activities  Repayment of borrowings  (6,635)  (6,479) - minority interests  Repayment of borrowings  (6,635)  (6,479) - minority interests  (21,586)  (31,248)  Repayment of borrowings  (6,635)  (6,479) - minority interests  1  | - minority interests   |             | -         |
| Payment for debt issue costs  Proceeds from borrowings 7,828 5,541 Repayment of borrowings (27,754) (30,310) Dividends paid to: - equity holders of the parent - minority interests  Net cash used in financing activities  (21,586) (31,248)  Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the financial year  Effects of exchange rate changes on the balance of cash held in foreign currencies  (595) - (30,310) (6,635) (6,479)   | Payment for share buy-back costs                                 | (277)       | -         |
| Proceeds from borrowings 7,828 5,541 Repayment of borrowings (27,754) (30,310) Dividends paid to: - equity holders of the parent (6,635) (6,479) - minority interests  Net cash used in financing activities (21,586) (31,248)  Net increase in cash and cash equivalents 491 3,238  Cash and cash equivalents at the beginning of the financial year 19,400 16,137  Effects of exchange rate changes on the balance of cash held in foreign currencies (55) 25  | Proceeds from issue of debt securities                           | 22,450      | -         |
| Repayment of borrowings  Dividends paid to: - equity holders of the parent - minority interests  Net cash used in financing activities  (21,586)  Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the financial year  Effects of exchange rate changes on the balance of cash held in foreign currencies  (21,586)  (30,310)  (6,635) (6,479)  (21,586) (31,248)  491  3,238  Cash and cash equivalents at the beginning of the financial year  19,400  16,137  | Payment for debt issue costs                                     | (595)       | -         |
| Dividends paid to: - equity holders of the parent - minority interests  Net cash used in financing activities  (21,586) (31,248)  Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the financial year  Effects of exchange rate changes on the balance of cash held in foreign currencies  (6,635) (6,479)   | Proceeds from borrowings   | 7,828       | 5,541     |
| - equity holders of the parent - minority interests  Net cash used in financing activities  (21,586)  (31,248)  Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the financial year  Effects of exchange rate changes on the balance of cash held in foreign currencies  (6,635) (6,479)   | Repayment of borrowings  | (27,754)    | (30,310)  |
| - minority interests Net cash used in financing activities  Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the financial year  Effects of exchange rate changes on the balance of cash held in foreign currencies  (21,586) (31,248)  491 3,238  19,400 16,137  Effects of exchange rate changes on the balance of cash held in foreign currencies  (55) 25  | Dividends paid to:   |             |           |
| Net cash used in financing activities  (21,586) (31,248)  Net increase in cash and cash equivalents  491 3,238  Cash and cash equivalents at the beginning of the financial year  Effects of exchange rate changes on the balance of cash held in foreign currencies  (55) 25  | - equity holders of the parent                                   | (6,635)     | (6,479)   |
| Net increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the financial year  Effects of exchange rate changes on the balance of cash held in foreign currencies  (55) 25   | - minority interests   | -           |           |
| Cash and cash equivalents at the beginning of the financial year19,40016,137Effects of exchange rate changes on the balance of<br>cash held in foreign currencies(55)25  | Net cash used in financing activities                            | (21,586)    | (31,248)  |
| Effects of exchange rate changes on the balance of cash held in foreign currencies (55) 25   | Net increase in cash and cash equivalents                        | 491         | 3,238     |
| Effects of exchange rate changes on the balance of cash held in foreign currencies (55) 25   | Cash and cash equivalents at the beginning of the financial year | 19.400      | 16.137    |
| cash held in foreign currencies (55) 25  | · · · · · · · · · · · · · · · · · · ·                            | ,,,,,       | -,        |
| Cash and cash equivalents at the end of the financial year 19,836 19,400   |  | (55)        | 25        |
|  | Cash and cash equivalents at the end of the financial year       | 19,836      | 19,400    |

Notes to the financial statements are included on pages C37 to C42. **Source references:** AASB1039.4.1, 5.1(c), 5.2, 5.2.2, 5.2.3

### Discussion and analysis of the consolidated cash flow statement [non-listed entities only]

#### AASB1039.5.3

The financial statements of entities other than listed companies shall be accompanied by discussion

#### AASB1039.5.3.1

and analysis to assist the understanding of members.

Listed companies are not required by AASB 1039 'Concise Financial Reports' to provide discussion and analysis in the concise financial report because, unlike other entities, they are required by s.299A of the Corporations Act 2001 to provide an operational and financial report in the directors' report that is part of the concise report. AASB 1039 only exempts listed companies from the statutory obligation to provide discussion and analysis of the financial statements. It does not prohibit a listed company from providing any discussion and analysis that it considers would assist a reader to understand the financial statements in the concise financial report.

#### Guidanc

#### AASB1039.5.3.2

The information reported in the financial statements will be enhanced by a discussion and analysis of the principal factors affecting the financial performance, financial position and financing and investing activities of the entity. The extent of the discussion and analysis provided will vary from entity to entity, and from year to year, as is necessary in the circumstances to help compensate for the brevity of the concise financial report compared with the full financial report.

#### AASB1039.5.3.3(c)

- In most situations, the content of the discussion and analysis in relation to the cash flow statement would cover at least the following areas:
- (a) changes in cash flows from operations;
- (b) financing of capital expenditure programs; and
- (c) servicing and repayment of borrowings.

AASB1039 6 4(a)

AASB1039.4.1.1

AASB1039.6.1

AASB1039.6.4(c).

AASB108.28

# Notes to the concise financial statements for the financial year ended 30 June 2008

#### 1. Basis of preparation

The concise financial report has been prepared in accordance with the Corporations Act 2001 and Accounting Standard AASB 1039 'Concise Financial Reports'. The concise financial report, including the financial statements and specific disclosures included in the concise financial report, has been derived from the full financial report of Elucidation Limited.

All amounts are presented in Australian dollars.

A full description of the accounting policies adopted by the Group is provided in the notes to the financial statements which form part of the full financial report.

#### Going concern basis

When the entity has prepared its financial report on the basis that the entity is not a going concern, or where the going concern basis has become inappropriate after the reporting date, this fact shall be disclosed.

#### 2. Adoption of new and revised Accounting Standards

In the current year, the Group has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to its operations and effective for the current annual reporting period. Details of the impact of the adoption of these new accounting standards are set out below. The Group has also adopted the following Standards as listed below which only impacted on the Group's financial statements with respect to disclosure.

- AASB 101 'Presentation of Financial Statements' (revised October 2006)
- AASB 7 'Financial Instruments: Disclosures'

#### Early adoption of Accounting Standards

The directors have elected under s.334(5) of the Corporations Act 2001 to apply AASB 8 'Operating Segments' and AASB 2007-3 'Amendments to Australian Accounting Standards arising from AASB 8', even though the Standards are not required to be applied until annual reporting periods beginning on or after 1 January 2009.

AASB 8 is a disclosure standard which has resulted in a redesignation of the Group's reportable segments (see note 5), but has no impact on the reported results or financial position of the Group. The operating segments are identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker in order to allocate resources to the segment and to assess its performance.

#### Impact on earnings per share

To the extent that the changes described above have had an impact on results reported for 2008 and 2007, they have had an impact on the amounts reported for earnings per share.

The following table summarises that impact on both basic and diluted earnings per share:

Other [describe]
Total impact of changes in accounting policies

|   | impact o            |           |  |  |  |
|---|---------------------|-----------|--|--|--|
| _ | earnings            | per share |  |  |  |
|   | 2008                | 2007      |  |  |  |
|   | Cents               | Cents     |  |  |  |
|   | per share per share |           |  |  |  |
|   | -                   | -         |  |  |  |
|   |                     |           |  |  |  |
|   | -                   | -         |  |  |  |
| _ |                     |           |  |  |  |

lunnant an basis

|     | earnings | per share |  |  |  |
|-----|----------|-----------|--|--|--|
| 2   | 2008     | 2007      |  |  |  |
| С   | ents     | Cents     |  |  |  |
| per | share    | per share |  |  |  |
|     | -        | -         |  |  |  |
|     |          |           |  |  |  |
|     |          |           |  |  |  |
|     | _        | -         |  |  |  |

Impact on diluted

AASB1039.6.4(c)

AASB1039.6.4(c), AASB108.28(f)(ii)

Where there is a change in accounting policy from those used in the preceding reporting period, which has a material effect in the current reporting period or is expected to have a material effect in the subsequent reporting period, the information required about such a change must be disclosed.

Although not specifically required by AASB 1039 'Concise Financial Reports', Deloitte encourages the disclosure of Australian Accounting Standards on issue but not yet effective that would have a material impact on the subsequent reporting periods.

AASB108.30, 31

AASB108.30, 31

AASB 108.31(a), (c), (d)

AASB108.30, 31

AASB 108.31(a), (c), (d)

### 2. Adoption of new and revised Accounting Standards (cont'd) Standards and Interpretations issued not yet effective

At the date of authorisation of the financial report, the Standards and Interpretations listed below were in issue but not yet effective.

Initial application of the following Standards will not affect any of the amounts recognised in the financial report, but will change the disclosures presently made in relation to the Group and the company's financial report:

AASB 101 'Presentation of Financial Statements'
 – (revised September 2007)

Effective for annual reporting periods beginning on or after 1 January 2009

Initial application of the following Standards and Interpretations is not expected to have any material impact on the financial report of the Group and the company:

- AASB Interpretation 12 'Service Concession Arrangements'
- AASB Interpretation 14 'AASB 119 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction'
- AASB Interpretation 13 'Customer Loyalty Programmes'
- AASB 123 'Borrowing Costs' (revised)
- AASB 2008-2 'Amendments to Australian Accounting Standards – Puttable Financial Instruments and Obligations arising on Liquidation'

Effective for annual reporting periods beginning on or after 1 January 2008 Effective for annual reporting periods beginning on or after 1 January 2008

Effective for annual reporting periods beginning on or after 1 July 2008 Effective for annual reporting periods beginning on or after 1 January 2009 Effective for annual reporting periods beginning on or after 1 January 2009

The potential effect of the initial application of the expected issue of an Australian equivalent accounting standard to the following Standards have not yet been determined:

 IFRS 3 – 'Business Combinations' and IAS 27 'Separate and Consolidated Financial Statements' Effective for annual reporting periods beginning on or after 1 July 2009

#### Revised AASB 101 'Presentation of Financial Statements'

The impact of this standard will be on disclosure in the financial statements. All non-owner changes in equity must be presented in one statement of comprehensive income, or in a separate income statement and statement of comprehensive income. Components of comprehensive income may not be presented in the statement of changes in equity. Income tax and reclassification adjustments relating to each component of other comprehensive income have to be disclosed. The titles of financial statements will also change.

#### Interpretation 12 'Service Concession Arrangements'

The Interpretation addresses the appropriate accounting for service concession arrangements under which private sector entities participate in the development, financing, operation and maintenance of infrastructure for the provision of public services, such as transport, water and energy facilities.

#### Interpretation 13 'Customer Loyalty Programmes'

This Interpretation adopts a revenue allocation rather than cost accrual approach to accounting for customer loyalty programmes for entities that operate or otherwise participate in customer loyalty programmes for their customers. Loyalty awards are not seen as costs that directly relate to the goods of services already delivered, rather they are separate goods or services delivered at a later date

<u>Interpretation 14 'AASB 119 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction'</u>

This Interpretation deals with the following issues:

- when refunds or reductions in future contributions should be regarded as available in accordance with paragraph 58 of AASB 119 'Employee benefits';
- how a minimum funding requirement might affect the availability of reductions in future contributions; and
- when a minimum funding requirement might give rise to a liability.

#### AASB 123 'Borrowing Costs'

The Standard eliminates the option of expensing borrowing costs related to qualifying assets, instead requiring capitalisation. Transitional provisions require prospective application to borrowing costs relating to qualifying assets for which the commencement date for capitalisation is on or after the application date.

AASB1039.6.4(c), AASB108.39

#### 2. Adoption of new and revised Accounting Standards (cont'd)

<u>IFRS 3 – 'Business Combinations' and IAS 27 'Separate and Consolidated Financial Statements'</u>
The Standard introduces greater emphasis on the use of fair value through increasing the judgement and subjectivity around business combination accounting and requiring greater involvement of valuation experts. Further volatility in the income statement will be introduced through the separate accounting for transaction costs, changes in the fair value of contingent consideration, settlement of pre-existing contracts and share-based payments.

The Standard also focuses on changes in control as a significant economic event, with requirements to remeasure interests to fair value on gaining or losing control, and to recognise all transactions between controlling and non-controlling shareholders whilst control is retained in retained earnings.

#### 3. Revision of accounting estimates

#### Useful lives of property, plant and equipment

The Group reviews the estimated useful lives of property, plant and equipment at the end of each annual reporting period. During the financial year the directors determined that the useful life of certain items of equipment should be shortened, due to developments in technology.

The financial effect of this reassessment, assuming the assets are held until the end of their estimated useful lives, is to increase consolidated depreciation expense in the current financial year and for the next 5 years, by the following amounts:

|      | \$'000 |
|------|--------|
| 2008 | 9      |
| 2009 | 7      |
| 2010 | 4      |
| 2011 | 2      |

Further guidance concerning the disclosure of revisions in accounting estimates is contained in AASB 108 'Accounting Policies, Changes in Accounting Estimates and Errors', or refer to Section B of this publication.

#### 4. Errors

AASB1039.6.4(c), AASB108.49 An entity shall disclose the following in respect of material prior period errors identified:

- (a) the nature of the prior period error;
- (b) for each prior period presented, to the extent practicable, the amount of the correction:
  - i. for each financial statement line item affected; and
  - ii. if AASB 133 'Earnings per Share' applies to the entity, for basic and diluted earnings per share:
- (c) the amount of the correction at the beginning of the earliest prior period presented; and
- (d) if retrospective restatement is impracticable for a particular prior period, the circumstances that led to the existence of that condition and a description of how and from when the error has been corrected.

Financial reports of subsequent periods need not repeat these disclosures.

#### 5. Business segments

AASB 8 'Operating Segments' has been early adopted in the preparation of the following segment disclosures. Refer to Section B 'Illustrative Annual Report' for segment information disclosed in accordance with AASB 114 'Segment Reporting'.

#### AASB1039.6.2(a), (b)

#### Segment revenues and results

| <b>g</b>   | Revenue        |                | Segment profit |                |  |
|--|----------------|----------------|----------------|----------------|--|
|  | 2008<br>\$'000 | 2007<br>\$'000 | 2008<br>\$'000 | 2007<br>\$'000 |  |
| Continuing operations  |                |                |                |                |  |
| Electronic equipment:  |                |                |                |                |  |
| Direct sales   | 45,509         | 47,641         | 8,107          | 12,691         |  |
| Wholesalers and retail outlets   | 20,194         | 22,534         | 7,265          | 5,954          |  |
| Internet sales   | 27,563         | 29,699         | 6,632          | 5,348          |  |
| Leisure goods:   |                |                |                |                |  |
| Wholesalers  | 13,514         | 18,332         | 3,252          | 4,110          |  |
| Retail outlets   | 20,452         | 18,646         | 4,921          | 4,372          |  |
| Other  | 13,686         | 14,988         | 2,545          | 4,412          |  |
|  | 140,918        | 151,840        | 32,722         | 36,887         |  |
| Share of profits of associates and jointly controlled entities accounted |                | _              | 1,186          | 1,589          |  |
| for using the equity method  |                |                |                |                |  |
| Interest revenue   |                |                | 2,315          | 1,304          |  |
| Finance costs  |                |                | (5,034)        | (6,023)        |  |
| Central administration costs   |                |                |                |                |  |
| and directors' salaries  |                |                | (2,934)        | (2,666)        |  |
| Other income   |                |                | 1,293          | 1,047          |  |
| Profit before tax from   |                |                | 00.540         | 00.400         |  |
| continuing operations  |                |                | 29,548         | 32,138         |  |
| Income tax expense   |                |                | (11,306)       | (11,801)       |  |
| Profit for the year from continuing operations                           |                |                | 18,242         | 20,337         |  |
| Discontinued operations  |                |                |                |                |  |
| Leisure goods:   |                |                |                |                |  |
| Wholesalers  | 26,505         | 32,035         | 4,606          | 7,034          |  |
| Retail outlets   | 37,900         | 45,808         | 6,560          | 7,507          |  |
| Internal accounts  | 64,405         | 77,843         | 11,166         | 14,541         |  |
| Interest revenue   |                |                | -              | -              |  |
| Central administration costs and directors' salaries                     |                |                | (1,486)        | (1,414)        |  |
| Finance costs  |                |                | (1,400)        | (1,414)        |  |
| Gain on disposal of operation  |                |                | 1,940          | (10-7)         |  |
| Profit before tax from   |                |                | 1,040          |                |  |
| discontinued operations  |                |                | 11,470         | 12,993         |  |
| Income tax expense   |                |                | (3,160)        | (2,998)        |  |
| Profit for the year from   |                |                | , ,            | , , ,          |  |
| discontinued operations  |                |                | 8,310          | 9,995          |  |
| Consolidated revenue (excluding  |                |                |                |                |  |
| interest and other revenue) and  | 205,323        | 229,683        | 26,552         | 30 332         |  |
| profit for the year  | 200,323        | 229,000        | 20,002         | 30,332         |  |

All the sales relate to external customers and there were no revenues from transactions with other segments.

The amount of each segment item reported shall be the measure reported to the chief operating decision maker for the purposes of making decisions about allocating resources to the segment and assessing its performance.

Adjustments and eliminations made in preparing an entity's financial statements and allocations of revenues, expenses, and gains or losses shall be included in the determining reported segment profit or loss only if they are included in the measure of the segment's profit or loss that is used by the chief operating decision maker.

#### AASB1039.6.2(c), (d)

#### 5. Business segments (cont'd) Segment assets and liabilities

| ocyment assets and nabilities             |           |         |             |        |  |
|---|-----------|---------|-------------|--------|--|
|   | Ass       | ets     | Liabilities |        |  |
|   | 2008 2007 |         | 2008        | 2007   |  |
|   | \$'000    | \$'000  | \$'000      | \$'000 |  |
| Electronic equipment:                     |           |         |             |        |  |
| Direct sales                              | 65,584    | 59,263  | 22,491      | 20,138 |  |
| Wholesalers and retail outlets            | 48,596    | 46,061  | 20,935      | 20,079 |  |
| Internet sales                            | 32,648    | 32,817  | 12,783      | 13,874 |  |
| Leisure goods:                            |           |         |             |        |  |
| Wholesalers                               | 29,851    | 33,942  | 9,152       | 10,262 |  |
| Retail outlets                            | 33,032    | 44,432  | 9,978       | 11,146 |  |
| Other                                     | 25,024    | 20,680  | 6,026       | 8,742  |  |
| Total segment assets and liabilities      | 234,735   | 237,195 | 81,365      | 84,241 |  |
| Unallocated assets and liabilities        | 27,678    | 23,934  | 10,008      | 9,849  |  |
| Consolidated total assets and liabilities | 262,413   | 261,129 | 91,373      | 94,090 |  |

#### 6. Sales revenue

AASB1039.6.3(a)

Profit from operations includes the following amounts of sales revenue:

|  | Consolidated |         |  |
|--|--------------|---------|--|
|  | 2008 2007    |         |  |
|  | \$'000       | \$'000  |  |
| Continuing operations:                 |              |         |  |
| Revenue from the sale of goods         | 102,469      | 102,035 |  |
| Revenue from the rendering of services | 33,151       | 45,032  |  |
| Construction contract revenue          | 5,298        | 4,773   |  |
|  | 140,918      | 151,840 |  |
| Discontinued operations:               |              |         |  |
| Revenue from the sale of goods         | 64,405       | 77,843  |  |
|  | 205,323      | 229,683 |  |

AASB1039.6.3

AASB1039.6.3

The amount of sales revenue recognised and included in revenue shall be disclosed even if the amount is zero since sales revenue is considered material by its nature.

#### 7. Dividends

|                      |   | 20        | 08     | 2007      |        |  |
|----------------------|---|-----------|--------|-----------|--------|--|
|                      |   | Cents per | Total  | Cents per | Total  |  |
|                      |   | share     | \$'000 | share     | \$'000 |  |
| AASB1039.6.3(b)(i),  | Recognised amounts                        |           |        |           |        |  |
| (c)                  | Fully paid ordinary shares                |           |        |           |        |  |
|                      | Interim dividend fully franked at a 30%   |           |        |           |        |  |
|                      | tax rate paid on 5 March 2008             |           |        |           |        |  |
|                      | (Prior year: paid on 6 March 2007)        | 17.85     | 2,618  | 12.71     | 2,559  |  |
|                      | Final dividend fully franked at a 30% tax |           |        |           |        |  |
|                      | rate paid on 12 October 2007              |           |        |           |        |  |
|                      | (Prior year: paid on 6 October 2006)      | 19.36     | 3,897  | 18.93     | 3,810  |  |
|                      |   | 37.21     | 6,515  | 31.64     | 6,369  |  |
|                      | Converting non-participating preference   |           |        |           |        |  |
|                      | <u>shares</u>                             |           |        |           |        |  |
|                      | Final dividend fully franked at a 30% tax |           |        |           |        |  |
|                      | rate paid on 20 June 2008                 |           |        |           |        |  |
|                      | (Prior year: paid on 20 June 2007)        | 10.00     | 120    | 10.00     | 110    |  |
|                      |   |           | 6,635  |           | 6,479  |  |
| AASB1039.6.3(b)(ii), | Unrecognised amounts                      |           |        |           |        |  |
| (c)                  | Fully paid ordinary shares                |           |        |           |        |  |
|                      | Final dividend fully franked at a 30% tax |           |        |           |        |  |
|                      | rate to be paid on 3 October 2008         |           |        |           |        |  |
|                      | (Prior year: paid on 12 October 2007)     | 26.31     | 3,905  | 19.36     | 3,897  |  |

Where no dividends were paid, proposed or declared during the period, this fact shall be disclosed since dividends are considered material by their nature.

AASB1039.6.4(b)

#### | 5. 5

#### 8. Subsequent events

The concise financial report shall disclose for each material category of subsequent events (other than those events whose financial effects have already been brought to account):

- (a) the nature of the event; and
- (b) an estimate of its financial effect, or a statement that such an estimate cannot be made.

Examples of events occurring after reporting date that do not provide evidence about conditions existing at the reporting date include:

- a major business combination after the reporting date or disposing of a major subsidiary;
- announcing a plan to discontinue an operation;
- major purchases of assets, classifications of assets as held for sale, other disposals of assets, or expropriation of major assets by government;
- the destruction of a major production plant by a fire after the reporting date;
- announcing, or commencing the implementation of, a major restructuring;
- major ordinary share transactions and potential ordinary share transactions after the reporting date;
- abnormally large changes after the reporting date in asset prices or foreign exchange rates
- changes in tax rates or tax laws enacted or announced after the reporting date that have a significant effect on current and deferred tax assets and liabilities;
- entering into significant commitments or contingent liabilities, for example, by issuing significant guarantees; and
- · commencing major litigation arising solely out of events that occurred after the reporting date.

#### 9. Disclosure of additional information

#### AASB1039.4.2, 4.2.1

The nature and estimated magnitude of particular items are disclosed if it is likely that the concise financial report would be misleading without such disclosures. Where there are particular features of the operations and activities of the entity that are significant, the entity may need to provide additional information in the concise financial report in order to comply with AASB 1039. Similarly, members benefit from industry-specific disclosures, for example, disclosure of additional information by mining companies in relation to exploration and evaluation expenditure and decommissioning costs, and by banks and other financial institutions in relation to doubtful debts

#### AASB1039.4.1, 4.1.3

Information voluntarily included in the concise financial report shall be consistent with the full financial report of the entity and is determined in accordance with the treatment adopted in the full financial report. When the information in the full financial report was determined in accordance with an Accounting Standard, the same treatment is adopted in the concise financial report.

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